

Media Release

OCBC Group Reported Third Quarter 2019 Net Profit of S\$1.17 billion

Third quarter core net profit resilient, rose year-on-year and from a quarter ago

Record nine months earnings from banking, wealth management and insurance franchise

Singapore, 5 November 2019 – Oversea-Chinese Banking Corporation Limited ("OCBC Bank") reported a net profit after tax of S\$1.17 billion for the third quarter of 2019 ("3Q19"). The results included a onetime charge of S\$91 million due to a refinement in the Group's Expected Credit Loss ("ECL") modelling approach for its Indonesian banking subsidiary, Bank OCBC NISP, relating to allowances for nonimpaired assets as it prepares for the introduction of International Financial Reporting Standard 9 *Financial Instruments*. Excluding this, the Group's core net profit was S\$1.26 billion, higher as compared to S\$1.25 billion a year ago ("3Q18") and S\$1.22 billion in the previous quarter ("2Q19").

Net interest income climbed 6% year-on-year to S\$1.60 billion, driven by a 5 basis points rise in net interest margin ("NIM") to 1.77% from improved asset yields and a 2% increase in customer loans.

Non-interest income for 3Q19 increased 2% to S\$1.06 billion from S\$1.04 billion in the previous year. Net fees and commissions grew 10% to a new record of S\$550 million, led by higher fees from wealth management, investment banking and remittance services. Net trading income of S\$182 million was lower than S\$213 million a year ago, as a decline in treasury income offset a rise in customer-related flow income. Net gains from the sale of investment securities of S\$55 million were higher than the S\$4 million reported in 3Q18. Great Eastern Holdings' ("GEH") underlying insurance business achieved strong growth – operating profit grew 24% from a year ago, new business embedded value ("NBEV") rose 30% and NBEV margin improved to 51.3% from 35.9% in 3Q18. However, income from life and general insurance of S\$204 million was below S\$225 million from a year ago, largely due to fair value movements as a result of lower interest rates used to value its insurance contract liabilities.

Operating expenses rose 6% year-on-year to S\$1.13 billion, mainly from a rise in staff costs associated with headcount growth as the Group continued to invest in digitalisation, technology infrastructure and compliance capabilities. The cost-to-income ratio ("CIR") for the quarter was lower at 42.6% as compared to 44.0% a quarter ago. Net allowances for loans and other assets were S\$179 million in 3Q19.

The Group's share of results of associates increased 16% to S\$156 million from S\$134 million in 3Q18.



Against the previous quarter, the Group's core net profit rose 3%. Net interest income grew 1% from 2Q19 through asset growth, while NIM fell 2 basis points as a result of a lower interest rate environment and a drop in the average loans-to-deposits ratio. Non-interest income increased 2%, led by broad-based fee income growth, higher net gains from the sale of investment securities and a 9% rise in income from life and general insurance driven by sales growth and improved NBEV margin. Operating expenses were well-managed and fell 2% from the previous quarter. Net allowances for loans and other assets were higher quarter-on-quarter.

Nine Months Performance

The Group reported a record net profit after tax for the first nine months of 2019 ("9M19") of S\$3.63 billion, which was 2% above S\$3.57 billion a year ago ("9M18"). Excluding the charge for the refinement in the Group's ECL modelling approach for Bank OCBC NISP, core net profit for 9M19 was 4% higher at S\$3.72 billion. The year-on-year increase in net profit was driven by earnings growth across the Group's banking, wealth management and insurance franchise.

Net interest income increased 8% to S\$4.72 billion from S\$4.37 billion a year ago, spurred by loan growth and an 8 basis points expansion in NIM as higher asset yields outpaced the rise in funding costs. Non-interest income grew 8% to S\$3.23 billion from a year ago. Net fee and commission income rose to a new high of S\$1.57 billion, driven by broad-based fee income growth. Net trading income increased 32% to S\$660 million from S\$499 million in 9M18, while net gains from sale of investment securities were S\$137 million as compared to S\$14 million a year ago. Income from life and general insurance of S\$668 million was above S\$664 million in the previous year.

The Group's wealth management business continued to achieve strong growth. Bank of Singapore's asset under management ("AUM") climbed 5% year-on-year, underpinned by sustained net new money inflows, to US\$110 billion (S\$152 billion) as at 30 September 2019. Overall wealth management income for 9M19, comprising income from insurance, private banking, asset management, stockbroking and other wealth management products, rose 10% to a record S\$2.46 billion, up from S\$2.24 billion a year ago. The wealth management franchise contributed 31% to the Group's total income as compared with 30% in 9M18.

Operating expenses of S\$3.38 billion were 8% higher year-on-year, mainly attributed to an increase in staff costs from annual salary adjustments and a rise in headcount. The CIR was lower at 42.5% as compared to 42.7% in the previous year. Net allowances for loans and other assets were S\$539 million for 9M19.

Share of profits from associates rose 27% to S\$472 million from S\$371 million a year ago.

Annualised return on equity was 11.6% for 9M19, higher as compared to 11.5% for the full year of 2018 ("FY18"). Annualised earnings per share rose to S\$1.15, an increase from S\$1.06 for FY18.



Allowances and Asset Quality

Overall asset quality remained healthy and the Group stayed vigilant and proactive in monitoring its loan portfolio for early signs of weakness, while continuing to support its customers navigate through challenging operating conditions. Total non-performing assets ("NPAs") of S\$4.19 billion were above S\$3.91 billion in the previous quarter, mainly attributable to the downgrade of two corporate accounts. As such, the non-performing loans ratio rose to 1.58% as at 30 September 2019 from 1.47% a quarter ago.

Net allowances for loans and other assets charged for 3Q19 were S\$179 million, above the S\$111 million set aside in 2Q19.

The Group, in applying the ECL methodology, had taken into account the weaker market outlook and heightened geo-political event risks during the quarter. Additional allowances for non-impaired loans were made from updates of the macro economic variables in the ECL model, while more loans were also downgraded to ECL stage 3. As a result, total cumulative allowances set aside in the balance sheet rose to S\$3.26 billion, which included the regulatory loss allowance reserve and the charge for the refinement in the Group's ECL modelling approach for Bank OCBC NISP. This was higher as compared to S\$3.05 billion a quarter ago, and represented 242% of unsecured NPAs as at 30 September 2019.

Funding and Capital Position

The Group's funding and capital position continued to be strong. As at 30 September 2019, customer loans were S\$263 billion, 2% higher than the previous year. Customer deposits rose 5% to S\$300 billion, driven by a rise in both the current account and savings deposits ("CASA") and fixed deposits. CASA grew 3% year-on-year to S\$141 billion and represented 47.1% of total non-bank deposits. The Group's loans-to-deposits ratio was lower at 86.8% as compared to 88.5% in the previous year.

For 3Q19, average Singapore dollar and all-currency liquidity coverage ratios for the Group were 297% and 154% respectively, while the net stable funding ratio was 110%.

The Group's Common Equity Tier 1 capital adequacy ratio ("CAR"), Tier 1 CAR and Total CAR as at 30 September 2019, were 14.4%, 15.1% and 17.0% respectively, higher than the corresponding ratios of 13.6%, 14.4% and 16.1% from a year ago. The Group's leverage ratio was 7.6%.

These ratios were all above their respective regulatory requirements.



CEO's Comments

Commenting on the Group's performance and outlook, CEO Samuel Tsien said:

"Our performance for this quarter underscored the competitive strength of our diversified business franchise. Balanced growth across our banking, wealth management and insurance businesses allowed us to deliver a quarter-on-quarter and year-on-year increase in core earnings amid a challenging operating environment. Loans rose year-on-year and fee income climbed to a record high led by wealth management as the private banking business continued to attract net new money inflows. Great Eastern reported increased operating earnings and new sales as well as higher business embedded value and margin.

Global and regional economic growth continued to slow, and geo-political event risks have increased. We shall remain vigilant and will maintain prudent risk management practices while exercising disciplined cost management. OCBC's underlying business is resilient and our strong capital, funding and liquidity position will allow us to deliver robust and sustainable results to our shareholders and all stakeholders."



About OCBC Bank

OCBC Bank is the longest established Singapore bank, formed in 1932 from the merger of three local banks, the oldest of which was founded in 1912. It is now the second largest financial services group in Southeast Asia by assets and one of the world's most highly-rated banks, with an Aa1 rating from Moody's. Recognised for its financial strength and stability, OCBC Bank is consistently ranked among the World's Top 50 Safest Banks by Global Finance and has been named Best Managed Bank in Singapore by The Asian Banker.

OCBC Bank and its subsidiaries offer a broad array of commercial banking, specialist financial and wealth management services, ranging from consumer, corporate, investment, private and transaction banking to treasury, insurance, asset management and stockbroking services.

OCBC Bank's key markets are Singapore, Malaysia, Indonesia and Greater China. It has about 560 branches and representative offices in 19 countries and regions. These include over 290 branches and offices in Indonesia under subsidiary Bank OCBC NISP, and over 90 branches and offices in Mainland China, Hong Kong SAR and Macau SAR under OCBC Wing Hang.

OCBC Bank's private banking services are provided by its wholly-owned subsidiary Bank of Singapore, which operates on a unique open-architecture product platform to source for the best-in-class products to meet its clients' goals.

OCBC Bank's insurance subsidiary, Great Eastern Holdings, is the oldest and most established life insurance group in Singapore and Malaysia. Its asset management subsidiary, Lion Global Investors, is one of the largest private sector asset management companies in Southeast Asia.

For more information, please visit <u>www.ocbc.com</u>.

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To Our Shareholders

The Board of Directors of Oversea-Chinese Banking Corporation Limited ("OCBC") reports the following:

Unaudited Financial Results for the Third Quarter Ended 30 September 2019

For the third quarter ended 30 September 2019, the Group reported net profit after tax was S\$1.17 billion. Details of the financial results are in the accompanying Group Financial Report.

Ordinary Dividend

No interim dividend on ordinary shares has been declared for the third quarter ended 30 September 2019 as the Bank pays dividend on a semi-annual basis.

Peter Yeoh Secretary

Singapore, 5 November 2019

More details on the results are available on the Bank's website at www.ocbc.com

Oversea-Chinese Banking Corporation Limited Third Quarter 2019 Group Financial Report



Incorporated in Singapore Company Registration Number: 193200032W

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Attachment: Confirmation by the Board

Notes:
Certain comparative figures have been restated to conform with the current period's presentation.
Amounts less than S\$0.5 million are shown as "0".
"nm" denotes not meaningful.



FINANCIAL SUMMARY

OCBC Group prepares its financial statements in accordance with the Singapore Financial Reporting Standards (International) ("SFRS(I)") issued by Accounting Standards Council.

The following new/revised financial reporting standards and interpretations were applied with effect from 1 January 2019:

| SFRS(I) 3, SFRS(I) 11 (Amendments) | Previously Held Interest in a Joint Operation |
|------------------------------------|--|
| SFRS(I) 9 (Amendments) | Prepayment Features with Negative Compensation |
| SFRS(I) 16 | Leases |
| SFRS(I) 1-12 (Amendments) | Income Tax Consequences of Payments on Financial Instruments Classified as Equity |
| SFRS(I) 1-19 (Amendments) | Plan Amendment, Curtailment or Settlement |
| SFRS(I) 1-23 (Amendments) | Borrowing Costs Eligible for Capitalisation |
| SFRS(I) 1-28 (Amendments) | Long-term Interests in Associates and Joint Ventures |
| SFRS(I) INT 23 | Uncertainty over Income Tax Treatments |

The Group adopted SFRS(I) 16 *Leases* effective 1 January 2019. On adoption, right-of-use ("ROU") assets and lease liabilities were recognised on the balance sheet of the Group. Depreciation as well as interest expenses were also recognised in the income statement, replacing the rental expenses.

As of 30 September 2019, ROU assets and lease liabilities were S\$259 million and S\$243 million respectively.

Financial Results

The Group reported a net profit after tax of S\$1.17 billion for the third quarter ended 30 September 2019 ("3Q19"), 6% lower as compared to S\$1.25 billion a year ago ("3Q18"). Excluding a one-time charge of S\$91 million due to a refinement in the Group's Expected Credit Loss ("ECL") modelling approach for its Indonesian banking subsidiary, Bank OCBC NISP, relating to allowances for non-impaired assets, as it prepares for the introduction of International Financial Reporting Standard 9 *Financial Instruments*, the Group's core net profit after tax grew 1% year-on-year to S\$1.26 billion.

Net interest income for 3Q19 was S\$1.60 billion, an increase of 6% from S\$1.51 billion in 3Q18, driven by a 5 basis points rise in net interest margin ("NIM") to 1.77% from improved asset yields and a 2% increase in customer loans. Non-interest income increased year-on-year to S\$1.06 billion. Net fees and commissions for the quarter were S\$550 million, 10% higher as compared to S\$502 million in 3Q18, led by higher fees from wealth management, investment banking and remittance services. Net trading income was S\$182 million, a decrease from S\$213 million a year ago, as a decline in treasury income offset a rise in customer-related flow income. Income from life and general insurance was 9% lower at S\$204 million, largely due to fair value movements as a result of lower interest rates used to value its insurance contract liabilities. Net gains from the sale of investment securities were S\$55 million in 3Q19, and were above S\$4 million a year ago. The share of results of associates increased 16% to S\$156 million for the quarter, up from S\$134 million in 3Q18.

Operating expenses rose 6% to S\$1.13 billion in 3Q19 from S\$1.07 billion a year ago, mainly attributable to a rise in staff costs associated with headcount growth as the Group continued to invest in digitalisation, technology infrastructure and compliance capabilities. Allowances for loans and other assets were higher at S\$179 million, compared to S\$49 million a year ago. The Group's non-performing loans ("NPL") ratio was 1.58% as at 30 September 2019.

For the first nine months of 2019 ("9M19"), the Group's net profit after tax rose to a record S\$3.63 billion. Excluding the one-time charge for the Group's Indonesian banking subsidiary, core net profit after tax for the Group was S\$3.72 billion, a 4% increase from S\$3.57 billion a year ago ("9M18"), driven by earnings growth across the Group's banking, wealth management and insurance franchise.

Annualised return on equity was 11.6% for 9M19, as compared to 11.5% for the full year of 2018 ("FY18"). Annualised earnings per share was S\$1.15, an increase from S\$1.06 for FY18.

FINANCIAL SUMMARY (continued)

The Group's unrealised valuation surplus as at 30 September 2019 was S\$7.68 billion. The unrealised valuation surplus largely represents the difference between the carrying amounts and market values of its properties, investments in associates and quoted subsidiaries.

| million | 9M19 | 9M18 | +/(-) | 3Q19 | 3Q18 | +/(-) | 2Q19 | +/(-) |
|---|-------------------|-------------------|----------|-------------------|-------------------|----------|-------------------|-------|
| lected Income Statement Items | | | % | | | % | | % |
| sected income Statement items | | | | | | | | |
| Net interest income | 4,722 | 4,370 | 8 | 1,600 | 1,505 | 6 | 1,588 | 1 |
| Non-interest income | 3,227 | 2,981 | 8 | 1,055 | 1,039 | 2 | 1,030 | 2 |
| Total income | 7,949 | 7,351 | 8 | 2,655 | 2,544 | 4 | 2,618 | 1 |
| Operating expenses | (3,378) | (3,136) | 8 | (1,132) | (1,069) | 6 | (1,151) | (2 |
| Operating profit before | | | | | | | | |
| allowances and amortisation | 4,571 | 4,215 | 8 | 1,523 | 1,475 | 3 | 1,467 | 4 |
| Amortisation of intangible assets | (77) | (76) | 1 | (26) | (26) | 1 | (26) | |
| Allowances for loans and | . , | . , | | | . , | | | |
| other assets | (539) | (83) | 549 | (179) | (49) | 262 | (111) | 6 |
| Operating profit after | | X / | | . / | | | . / | |
| allowances and amortisation | 3,955 | 4,056 | (2) | 1,318 | 1,400 | (6) | 1,330 | (|
| Share of results of associates | 472 | 371 | 27 | 156 | 134 | 16 | 146 | |
| Core profit before income tax | 4,427 | 4,427 | | 1,474 | 1,534 | (4) | 1,476 | |
| | | ., | | ., | ., | (.) | ., | |
| Core net profit attributable to | | | | | | | | |
| shareholders | 3,718 | 3,566 | 4 | 1,263 | 1,245 | 1 | 1,223 | |
| One-time items | | | | | | | | |
| Allowances | (144) | _ | _ | (144) | _ | - | _ | |
| Тах | 36 | _ | - | 36 | _ | - | _ | |
| Non-controlling interest | 17 | _ | - | 17 | - | - | _ | |
| Reported net profit attributable | | | | | | | | |
| o shareholders | 3,627 | 3,566 | 2 | 1,172 | 1,245 | (6) | 1,223 | (|
| Cash basis net profit | | | | | | | | |
| attributable to shareholders ^{1/} | 3,704 | 3,642 | 2 | 1,198 | 1,271 | (6) | 1,249 | (• |
| | | | | | | | | |
| | | | | | | | | |
| lected Balance Sheet Items | | | | | | | | |
| | 44 398 | 39 835 | 11 | 44 398 | 39 835 | 11 | 43 357 | |
| Ordinary equity | 44,398 | 39,835 | 11 | 44,398 | 39,835 | 11 | 43,357 | |
| Ordinary equity Equity attributable to equity | 44,398 45,898 | 39,835 41,335 | 11 11 | 44,398 45,898 | 39,835 41,335 | 11 11 | 43,357 44,857 | |
| Ordinary equity Equity attributable to equity nolders of the Bank | 45,898 | 41,335 | 11 | 45,898 | 41,335 | 11 | 44,857 | |
| Ordinary equity Equity attributable to equity nolders of the Bank | , | | | · | | | | |
| Ordinary equity Equity attributable to equity holders of the Bank Total assets | 45,898 | 41,335 | 11 | 45,898 | 41,335 | 11 | 44,857 | : |
| Ordinary equity Equity attributable to equity holders of the Bank Fotal assets Assets excluding life insurance | 45,898 | 41,335 | 11 | 45,898 | 41,335 | 11 | 44,857 479,767 | : |
| Ordinary equity Equity attributable to equity holders of the Bank Total assets Assets excluding life insurance | 45,898 483,500 | 41,335 464,115 | 11 4 | 45,898 483,500 | 41,335 464,115 | 11 4 | 44,857 | : |
| Plected Balance Sheet Items Ordinary equity Equity attributable to equity holders of the Bank Total assets Assets excluding life insurance fund investment assets Net customer loans | 45,898 483,500 | 41,335 464,115 | 11 4 | 45,898 483,500 | 41,335 464,115 | 11 4 | 44,857 479,767 | : |

Note:

1. Excludes amortisation of intangible assets.

FINANCIAL SUMMARY (continued)

| | 9M19 | 9M18 | 3Q19 | 3Q18 | 2Q19 |
|---|-------|------|-------|------|-------|
| Key Financial Ratios (%) | | | | | |
| Performance ratios ^{10/} | | | | | |
| Return on equity ^{1/2/} | 11.6 | 12.3 | 11.4 | 12.6 | 11.5 |
| Return on assets ^{3/} | 1.27 | 1.24 | 1.26 | 1.28 | 1.25 |
| Revenue mix/efficiency ratios | | | | | |
| Net interest margin | 1.77 | 1.69 | 1.77 | 1.72 | 1.79 |
| Net interest income to total income | 59.4 | 59.4 | 60.3 | 59.2 | 60.7 |
| Non-interest income to total income | 40.6 | 40.6 | 39.7 | 40.8 | 39.3 |
| Cost-to-income | 42.5 | 42.7 | 42.6 | 42.0 | 44.0 |
| Loans-to-deposits | 86.8 | 88.5 | 86.8 | 88.5 | 87.6 |
| NPL ratio | 1.6 | 1.4 | 1.6 | 1.4 | 1.5 |
| Capital adequacy ratios ^{8/} | | | | | |
| Common Equity Tier 1 | 14.4 | 13.6 | 14.4 | 13.6 | 14.4 |
| Tier 1 | 15.1 | 14.4 | 15.1 | 14.4 | 15.1 |
| Total | 17.0 | 16.1 | 17.0 | 16.1 | 16.8 |
| Leverage ratio 5/8/ | 7.6 | 7.1 | 7.6 | 7.1 | 7.5 |
| Liquidity coverage ratios ^{6/8/} | | | | | |
| Singapore dollar | 271 | 237 | 297 | 232 | 255 |
| All-currency | 152 | 139 | 154 | 130 | 151 |
| Net stable funding ratio 7/8/ | 110 | na | 110 | 108 | 109 |
| Earnings per share (S\$) ^{2/10/} | | | | | |
| Basic earnings | 1.15 | 1.13 | 1.15 | 1.17 | 1.14 |
| Diluted earnings | 1.15 | 1.13 | 1.15 | 1.17 | 1.14 |
| Net asset value per share (S\$) | 10.08 | 9.37 | 10.08 | 9.37 | 10.05 |

Notes:

1. Preference equity, other equity instruments and non-controlling interests are not included in the computation for return on equity.

2. Calculated based on core net profit less distributions on other equity instruments paid and estimated to be due at the end of the financial period.

- 3. Computation of return on assets excludes life insurance fund investment assets.
- 4. Return on equity, return on assets, net interest margin and earnings per share are computed on an annualised basis. Return on equity and return on assets were 11.5% and 1.17% respectively for FY18. Earnings per share was S\$1.06 for FY18.
- 5. The Group's Leverage ratio is computed based on MAS Notice 637.
- 6. The Group's Liquidity coverage ratios ("LCR") are computed based on MAS Notice 649 and reported based on the average LCR for the respective periods.
- 7. The Group's Net stable funding ratio is computed based on MAS Notice 652.
- 8. Public disclosures required under MAS Notice 637, MAS Notice 651 and MAS Notice 653 can be found in the Capital and Regulatory Disclosures section of the Bank's Investor Relations website (<u>http://www.ocbc.com/group/investors/Cap_and_Reg_Disclosures.html</u>).
- 9. "na" denotes not applicable.
- 10. Exclude one-time items.

NET INTEREST INCOME

Average Balance Sheet

| | | 9M19 | | 9M18 | | | |
|--|--------------------|----------|-------------------------------|--------------------|----------|-------------------------------|--|
| S\$ million | Average Balance | Interest | Average Rate ^{2/} | Average Balance | Interest | Average Rate ^{2/} | |
| | | | % | | | % | |
| Interest earning assets | | | | | | | |
| Loans and advances to non-bank customers | 255,147 | 6,865 | 3.60 | 245,808 | 5,979 | 3.25 | |
| Placements with and loans to banks | 47,946 | 1,152 | 3.21 | 51,012 | 1,135 | 2.98 | |
| Other interest earning assets | 53,171 | 1,145 | 2.88 | 49,656 | 959 | 2.58 | |
| | 356,264 | 9,162 | 3.44 | 346,476 | 8,073 | 3.12 | |
| Interest bearing liabilities | | | | | | | |
| Deposits of non-bank customers | 295,250 | 3,681 | 1.67 | 286,195 | 2,991 | 1.40 | |
| Deposits and balances of banks | 10,664 | 148 | 1.85 | 9,009 | 137 | 2.03 | |
| Other borrowings | 27,090 | 611 | 3.02 | 31,138 | 575 | 2.47 | |
| | 333,004 | 4,440 | 1.78 | 326,342 | 3,703 | 1.52 | |
| Net interest income/margin ^{1/} | | 4,722 | 1.77 | | 4,370 | 1.69 | |

| | | 3Q19 | | | 3Q18 | | | 2Q19 | |
|--|--------------------|----------|-------------------------------|--------------------|----------|-------------------------------|--------------------|----------|-------------------------------|
| S\$ million | Average Balance | Interest | Average Rate ^{2/} | Average Balance | Interest | Average Rate ^{2/} | Average Balance | Interest | Average Rate ^{2/} |
| | | | % | | | % | | | % |
| Interest earning assets Loans and advances to | | | | | | | | | |
| non-bank customers Placements with | 257,333 | 2,296 | 3.54 | 250,847 | 2,133 | 3.37 | 255,707 | 2,315 | 3.63 |
| and loans to banks Other interest | 47,058 | 378 | 3.18 | 46,570 | 382 | 3.26 | 47,365 | 380 | 3.22 |
| earning assets | 55,112 | 395 | 2.84 | 50,082 | 338 | 2.67 | 52,477 | 385 | 2.94 |
| | 359,503 | 3,069 | 3.39 | 347,499 | 2,853 | 3.26 | 355,549 | 3,080 | 3.47 |
| Interest bearing liabilitie | es | | | | | | | | |
| customers Deposits and | 299,242 | 1,233 | 1.64 | 286,592 | 1,084 | 1.50 | 294,163 | 1,229 | 1.68 |
| balances of banks | 10,890 | 51 | 1.85 | 9,069 | 50 | 2.20 | 10,578 | 50 | 1.91 |
| Other borrowings | 25,347 | 185 | 2.90 | 31,226 | 214 | 2.72 | 27,524 | 213 | 3.10 |
| | 335,479 | 1,469 | 1.74 | 326,887 | 1,348 | 1.64 | 332,265 | 1,492 | 1.80 |
| Net interest income/margin ^{1/} | | 1,600 | 1.77 | | 1,505 | 1.72 | | 1,588 | 1.79 |

Notes:

1. Net interest margin is net interest income as a percentage of interest earning assets.

2. Average rates are computed on an annualised basis.

NET INTEREST INCOME (continued)

Net interest income was S\$1.60 billion in 3Q19, and was 6% higher than S\$1.51 billion a year ago, driven by a 5 basis points rise in NIM to 1.77% from improved asset yields and a 2% increase in customer loans.

Against 2Q19, net interest income increased by 1% from S\$1.59 billion through asset growth, while NIM fell two basis points as a result of a lower interest rate environment and a drop in the average loans-to-deposits ratio.

Volume and Rate Analysis

| | 9M | 19 vs 9M [·] | 18 | 3Q | 19 vs 30 | 218 | 3Q19 vs 2Q19 | | |
|---|--------|-----------------------|---------------|--------|----------|---------------|--------------|------|---------------|
| Increase/(decrease) due to change in: S\$ million | Volume | Rate | Net change | Volume | Rate | Net change | Volume | Rate | Net change |
| Interest income Loans and advances | | | | | | | | | |
| to non-bank customers Placements with and | 227 | 659 | 886 | 55 | 108 | 163 | 14 | (57) | (43) |
| loans to banks Other interest earning | (68) | 85 | 17 | 4 | (8) | (4) | (2) | (5) | (7) |
| assets | 67 | 119 | 186 | 33 | 24 | 57 | 20 | (14) | 6 |
| | 226 | 863 | 1,089 | 92 | 124 | 216 | 32 | (76) | (44) |
| Interest expense Deposits of non-bank customers | 94 | 596 | 690 | 47 | 102 | 149 | 21 | (30) | (9) |
| Deposits and balances of banks | 25 | (14) | 11 | 10 | (9) | 1 | 2 | (2) | 0 |
| Other borrowings | (75) | 111 | 36 | (40) | 11 | (29) | (17) | (13) | (30) |
| · · | 44 | 693 | 737 | 17 | 104 | 121 | 6 | (45) | (39) |
| Impact on net interest income | 182 | 170 | 352 | 75 | 20 | 95 | 26 | (31) | (5) |
| Due to change | | | | | | | | X / | |
| in number of days | | | - | | | - | | | 17 |
| Net interest income | | | 352 | | | 95 | | | 12 |

NON-INTEREST INCOME

| S\$ million | 9M19 | 9M18 | +/(-) | 3Q19 | 3Q18 | +/(-) | 2Q19 | +/(-) |
|---|-------|-------|-------|-------|---------------------|-------|-------|------------------------------|
| | | | % | | | % | | % |
| Gross fee and commission income ^{1/} | | | | | | | | |
| Brokerage | 61 | 84 | (27) | 20 | 20 | 1 | 20 | 1 |
| Wealth management | 765 | 752 | 2 | 265 | 238 | 11 | 262 | 1 |
| Fund management | 85 | 86 | (1) | 29 | 28 | 3 | 29 | - |
| Credit card | 253 | 260 | (3) | 88 | 92 | (5) | 81 | 9 |
| Loan-related | 224 | 228 | (2) | 78 | 81 | (3) | 72 | 9 |
| Trade-related and remittances | 186 | 176 | 6 | 68 | 62 | 10 | 61 | 12 |
| Guarantees | 13 | 14 | (7) | 4 | 5 | (21) | 4 | (11) |
| Investment banking | 84 | 77 | 9 | 33 | 21 | 57 | 27 | 23 |
| Service charges | 69 | 75 | (8) | 24 | 20 | 20 | 22 | 9 |
| Others | 34 | 31 | 10 | 13 | 12 | 5 | 11 | 21 |
| | 1,774 | 1,783 | (1) | 622 | 579 | 7 | 589 | 6 |
| Fee and commission expense | (207) | (226) | (8) | (72) | (77) | (8) | (67) | 7 |
| Fees and commissions (net) | 1,567 | 1,557 | 1 | 550 | 502 | 10 | 522 | 6 |
| Dividends | 59 | 113 | (48) | 26 | 60 | (55) | 18 | 42 |
| Rental income | 60 | 60 | 1 | 21 | 20 | 2 | 19 | 7 |
| Income from life and general | | | | | | | | |
| insurance | | | | | | | | |
| Profit from life insurance | 526 | 540 | (3) | 151 | 184 | (18) | 142 | 6 |
| Premium income from general | | | () | | | () | | |
| insurance | 142 | 124 | 15 | 53 | 41 | 30 | 46 | 16 |
| Sub-total | 668 | 664 | 1 | 204 | 225 | (9) | 188 | 9 |
| Other income | | | | | | | | |
| | | 400 | 00 | 400 | 040 | (4.4) | 400 | $\langle \mathbf{C} \rangle$ |
| Net trading income | 660 | 499 | 32 | 182 | 213 | (14) | 193 | (6) |
| Net gain from investment securities | 137 | 14 | 858 | 55 | 4 | nm | 48 | 16 |
| Net gain/(loss) from disposal of | | - | (05) | • | $\langle 0 \rangle$ | 400 | 0 | |
| subsidiaries | 1 | 5 | (85) | 0 | (0) | 133 | 0 | (75) |
| Net gain from disposal of properties | 49 | 40 | 24 | 8 | 7 | 16 | 32 | (75) |
| Others | 26 | 29 | (10) | 9 | 8 | 2 | 10 | (14) |
| Sub-total | 873 | 587 | 49 | 254 | 232 | 9 | 283 | (10) |
| Total non-interest income | 3,227 | 2,981 | 8 | 1,055 | 1,039 | 2 | 1,030 | 2 |

Note:

1. Comparative figures have been restated to conform with current period's presentation.

Non-interest income of S\$1.06 billion for 3Q19 was 2% higher as compared to S\$1.04 billion a year ago.

Net fees and commissions for the quarter rose to a new high of S\$550 million, and represented a 10% increase from S\$502 million in 3Q18. This was driven by higher fees from wealth management, investment banking and remittance services. Net trading income was lower at S\$182 million, compared to S\$213 million a year ago, as a decline in treasury income offset a rise in customer-related flow income. Net gains from the sale of investment securities were S\$55 million in 3Q19, up from S\$4 million a year ago. Income from life and general insurance was 9% lower at S\$204 million as compared to S\$225 million in 3Q18.

Compared to 2Q19, non-interest income grew 2% from S\$1.03 billion, led by broad-based fee income growth, higher net gains from the sale of investment securities and a 9% rise in income from life and general insurance driven by sales growth and improved new business embedded value margin.

OPERATING EXPENSES

| S\$ million | 9M19 | 9M18 | +/(-) | 3Q19 | 3Q18 | +/(-) | 2Q19 | +/(-) |
|--------------------------|--------|--------|-------|--------|--------|-------|--------|-------|
| | | | % | | | % | | % |
| Staff costs | 2,076 | 1,947 | 7 | 686 | 651 | 5 | 713 | (4) |
| Property and equipment | | | | | | | | |
| Depreciation | 293 | 236 | 24 | 100 | 80 | 26 | 96 | 3 |
| Maintenance | 97 | 90 | 8 | 34 | 32 | 4 | 34 | 1 |
| Rental expenses | 20 | 75 | (73) | 5 | 24 | (78) | 7 | (18) |
| Others | 218 | 194 | 12 | 74 | 64 | 16 | 74 | _ |
| | 628 | 595 | 5 | 213 | 200 | 7 | 211 | 1 |
| Other operating expenses | 674 | 594 | 14 | 233 | 218 | 7 | 227 | 3 |
| Total operating expenses | 3,378 | 3,136 | 8 | 1,132 | 1,069 | 6 | 1,151 | (2) |
| Group staff strength | | | | | | | | |
| Period end | 30,431 | 29,719 | 2 | 30,431 | 29,719 | 2 | 30,255 | 1 |
| Average | 30,140 | 29,486 | 2 | 30,381 | 29,657 | 2 | 30,166 | 1 |

Operating expenses for the quarter grew 6% to S\$1.13 billion from S\$1.07 billion a year ago, mainly from an increase in staff costs associated with headcount growth as the Group continued to invest in digitalisation, technology infrastructure and compliance capabilities. Property and equipment-related expenses were S\$213 million in 3Q19, up 7% from S\$200 million in the previous year. Other operating expenses were 7% higher year-on-year at S\$233 million as compared to S\$218 million in 3Q18.

With the adoption of SFRS(I) 16 *Leases*, depreciation for ROU assets in 3Q19 and 9M19 were S\$20 million and S\$57 million respectively, replacing the rental expenses.

Compared to 2Q19, operating expenses declined 2% from S\$1.15 billion.

The cost-to-income ratio was 42.6% for 3Q19, compared to 44.0% the previous quarter and 42.0% a year ago.

ALLOWANCES FOR LOANS AND OTHER ASSETS 1/

| S\$ million | 9M19 | 9M18 | +/(-) | 3Q19 | 3Q18 | +/(-) | 2Q19 | +/(-) |
|---------------------------------------|------|------|-------|------|------|-------|------|-------|
| | | | % | | | % | | % |
| Allowances/(write-back): | | | | | | | | |
| Impaired loans | | | | | | | | |
| Singapore | 250 | 79 | 217 | 160 | 117 | 36 | 17 | 878 |
| Malaysia | 52 | 53 | _ | 3 | 30 | (89) | 7 | (55) |
| Greater China | 78 | 18 | 322 | 5 | 17 | (70) | 21 | (75) |
| Others | 207 | (2) | nm | 96 | (63) | 253 | 48 | 100 |
| | 587 | 148 | 298 | 264 | 101 | 160 | 93 | 185 |
| Impaired other assets | 0 | 5 | (97) | (1) | (2) | 65 | 0 | (422) |
| Non-impaired loans | (45) | (43) | (5) | (83) | (45) | (84) | 18 | (575) |
| Non-impaired other assets | (3) | (27) | 88 | (1) | (5) | 93 | (0) | (88) |
| Allowances for loans and other assets | 539 | 83 | 549 | 179 | 49 | 262 | 111 | 63 |

Note:

1. Excludes one-time item.

Allowances for loans and other assets were S\$179 million in 3Q19, compared to S\$49 million a year ago and S\$111 million in 2Q19.

CUSTOMER LOANS

| S\$ million | 30 Sep 2019 | 30 Jun 2019 | 31 Dec 2018 | 30 Sep 2018 |
|--|-------------|-------------|-------------|-------------|
| Loans to customers | 254,348 | 254,082 | 248,326 | 247,258 |
| Bills receivable | 8,468 | 8,626 | 9,379 | 9,318 |
| Gross customer loans | 262,816 | 262,708 | 257,705 | 256,576 |
| Allowances | | | | |
| Impaired loans | (1,272) | (1,320) | (1,219) | (1,267) |
| Non-impaired loans | (1,095) | (1,025) | (984) | (1,027) |
| | 260,449 | 260,363 | 255,502 | 254,282 |
| Less: assets pledged | (235) | (264) | (309) | (459) |
| Net customer loans | 260,214 | 260,099 | 255,193 | 253,823 |
| By Maturity | | | | |
| Within 1 year | 106,083 | 109,560 | 107,516 | 109,400 |
| 1 to 3 years | 42,105 | 41,938 | 41,075 | 38,569 |
| Over 3 years | 114,628 | 111,210 | 109,114 | 108,607 |
| , | 262,816 | 262,708 | 257,705 | 256,576 |
| By Industry | | | | |
| Agriculture, mining and quarrying | 9,816 | 10,134 | 8,894 | 10,056 |
| Manufacturing | 16,864 | 17,524 | 16,493 | 16,364 |
| Building and construction | 60,813 | 59,447 | 53,511 | 51,401 |
| Housing loans | 62,723 | 62,435 | 64,753 | 65,553 |
| General commerce | 32,695 | 34,236 | 34,408 | 34,699 |
| Transport, storage and communication Financial institutions, investment | 13,213 | 12,877 | 13,510 | 13,442 |
| and holding companies | 23,894 | 23,754 | 23,916 | 22,172 |
| Professionals and individuals | 30,421 | 30,248 | 30,373 | 30,698 |
| Others | 12,377 | 12,053 | 11,847 | 12,191 |
| | 262,816 | 262,708 | 257,705 | 256,576 |
| By Currency | | | | |
| Singapore Dollar | 93,611 | 93,238 | 91,640 | 90,067 |
| United States Dollar | 66,100 | 67,122 | 67,248 | 67,907 |
| Malaysian Ringgit | 20,928 | 20,986 | 20,870 | 20,942 |
| Indonesian Rupiah | 9,253 | 9,207 | 8,695 | 8,437 |
| Hong Kong Dollar | 35,300 | 35,287 | 35,195 | 35,714 |
| Chinese Renminbi | 4,282 | 4,582 | 4,502 | 4,708 |
| Others | 33,342 | 32,286 | 29,555 | 28,801 |
| | 262,816 | 262,708 | 257,705 | 256,576 |
| By Geography ^{1/} | | | | |
| Singapore | 109,326 | 109,314 | 108,169 | 105,897 |
| Malaysia | 29,021 | 29,270 | 29,649 | 29,931 |
| Indonesia | 20,321 | 20,289 | 19,660 | 20,073 |
| Greater China | 64,466 | 63,467 | 64,404 | 65,929 |
| Other Asia Pacific | 14,855 | 15,793 | 13,595 | 13,457 |
| Rest of the World | 24,827 | 24,575 | 22,228 | 21,289 |
| | 262,816 | 262,708 | 257,705 | 256,576 |

Note:

1. Loans by geography are based on where the credit risks reside, which may be different from the borrower's country of residence or the booking location of the loans.

Gross loans to customers were S\$263 billion as at 30 September 2019, up 2% from S\$257 billion a year ago.



NON-PERFORMING ASSETS

| | Total | | | | Secured NPAs/ Total | | |
|-----------------------------------|-----------------------|-----------------------|-----------------------|-------------------|---------------------------|-----------------------|-------------------------|
| S\$ million | NPAs ^{1/} | Substandard | Doubtful | Loss | NPAs | NPLs ^{2/} | NPL Ratio ^{2/} |
| Singapore | | | | | % | | % |
| 30 Sep 2019 | 1,815 | 1,337 | 298 | 180 | 76.9 | 1,777 | 1.6 |
| 30 Jun 2019 | 1,393 | 978 | 223 | 192 | 74.8 | 1,344 | 1.2 |
| 31 Dec 2018 30 Sep 2018 | 1,540 1,196 | 923 811 | 433 213 | 184 172 | 65.0 74.7 | 1,456 1,153 | 1.3 1.1 |
| | | | | | | | |
| Malaysia 30 Sep 2019 | 757 | 350 | 360 | 47 | 56.0 | 754 | 2.6 |
| 30 Jun 2019 | 787 | 388 | 354 | 45 | 68.9 | 785 | 2.7 |
| 31 Dec 2018 | 806 | 395 | 369 | 42 | 70.9 | 803 | 2.7 |
| 30 Sep 2018 | 786 | 398 | 350 | 38 | 72.9 | 783 | 2.6 |
| Indonesia | | | | | | | |
| 30 Sep 2019 | 699 | 492 | 14 | 193 | 70.8 | 698 | 3.4 |
| 30 Jun 2019 31 Dec 2018 | 821 619 | 578 406 | 95 95 | 148 118 | 74.2 75.0 | 818 618 | 4.0 3.1 |
| 30 Sep 2018 | 774 | 482 | 124 | 168 | 66.2 | 772 | 3.8 |
| Greater China | | | | | | | |
| 30 Sep 2019 | 283 | 73 | 165 | 45 | 47.1 | 283 | 0.4 |
| 30 Jun 2019 | 282 | 65 | 173 | 44 | 42.5 | 282 | 0.4 |
| 31 Dec 2018 30 Sep 2018 | 262 200 | 120 71 | 106 91 | 36 38 | 49.9 61.6 | 261 199 | 0.4 0.3 |
| | 200 | 7 1 | 51 | 50 | 01.0 | 155 | 0.0 |
| Other Asia Pacif | | | | | | | |
| 30 Sep 2019 30 Jun 2019 | 111 121 | 93 104 | 17 17 | 1 0 | 54.1 48.1 | 111 121 | 0.7 0.8 |
| 31 Dec 2018 | 176 | 158 | 18 | 0 | 57.3 | 165 | 1.2 |
| 30 Sep 2018 | 287 | 215 | 72 | 0 | 53.1 | 275 | 2.0 |
| Rest of the Worl | d | | | | | | |
| 30 Sep 2019 | 525 | 332 | 186 | 7 | 64.0 | 525 | 2.1 |
| 30 Jun 2019 | 510 525 | 332 | 178 | 0 | 65.2 | 510 525 | 2.1 |
| 31 Dec 2018 30 Sep 2018 | 535 351 | 354 345 | 180 5 | 1 1 | 66.5 99.0 | 535 351 | 2.4 1.7 |
| | | | | | | | |
| Group | 4 400 | 0.077 | 4.040 | 470 | 67.0 | 4 4 4 0 | 4.0 |
| 30 Sep 2019 30 Jun 2019 | 4,190 3,914 | 2,677 2,445 | 1,040 1,040 | 473 429 | 67.9 69.1 | 4,148 3,860 | 1.6 1.5 |
| 31 Dec 2018 | 3,938 | 2,356 | 1,201 | 381 | 66.7 | 3,838 | 1.5 |
| 30 Sep 2018 | 3,594 | 2,322 | 855 | 417 | 72.4 | 3,533 | 1.4 |

Notes:

1. Comprise non-bank loans, debt securities and contingent liabilities.

2. Exclude debt securities and contingent liabilities.

NON-PERFORMING ASSETS (continued)

Non-performing assets ("NPAs") were S\$4.19 billion as at 30 September 2019, up 7% from S\$3.91 billion a quarter ago. The increase in NPAs was mainly due to the downgrade of two corporate accounts, and the Group's NPL ratio rose to 1.58% from 1.47% a year ago. Of the total NPAs, 64% were in the substandard category and 68% were secured by collateral.

| | | 30 Sep 20 | | | 30 Jun 2 | 019 | | 31 Dec 2 | | 30 Sep 2 | 2018 |
|------------------------------|-------|-------------|-------------------|-------|---------------------|-------------------|------|---------------------|-------------------|---------------------|-------------------|
| | | | % of | | | % of | | | % of | | % of |
| | \$\$ | million | loans | S\$ | million | loans | S\$ | million | loans | S\$ million | loans |
| NPLs by Industry | | | | | | | | | | | |
| Loans and advances | | | | | | | | | | | |
| Agriculture, mining | | | | | | | | | | | |
| and quarrying | | 583 | 5.9 | | 654 | 6.4 | | 555 | 6.2 | 382 | 3.8 |
| Manufacturing | | 457 | 2.7 | | 417 | 2.4 | | 395 | 2.4 | 403 | 2.5 |
| Building and | | | | | | | | | | | |
| construction | | 143 | 0.2 | | 144 | 0.2 | | 143 | 0.3 | 143 | 0.3 |
| Housing loans | | 448 | 0.7 | | 432 | 0.7 | | 429 | 0.7 | 409 | 0.6 |
| General commerce | | 648 | 2.0 | | 605 | 1.8 | | 676 | 2.0 | 406 | 1.2 |
| Transport, storage | | 0.0 | | | 000 | | | 010 | 2.0 | 100 | |
| and communication | | 1,661 | 12.6 | | 1,341 | 10.4 | | 1,328 | 9.8 | 1,362 | 10.1 |
| Financial institutions, | | 1,001 | 12.0 | | 1,041 | 10.4 | | 1,020 | 0.0 | 1,002 | 10.1 |
| investment and | | | | | | | | | | | |
| holding companies | | 29 | 0.1 | | 30 | 0.1 | | 38 | 0.2 | 39 | 0.2 |
| Professionals | | 20 | 0.1 | | 00 | 0.1 | | 00 | 0.2 | 00 | 0.2 |
| and individuals | | 132 | 0.4 | | 127 | 0.4 | | 118 | 0.4 | 122 | 0.4 |
| | | | | | | | | | | | |
| Others Total NPLs | | 47 4,148 | <u>0.4</u> 1.6 | | <u>110</u> 3,860 | <u>0.9</u> 1.5 | | <u>156</u> 3,838 | <u>1.3</u> 1.5 | <u>267</u> 3,533 | <u>2.2</u> 1.4 |
| Classified debt | | 4,140 | 1.0 | | 3,000 | 1.5 | | 3,030 | 1.5 | 3,000 | 1.4 |
| securities | | 2 | | | 2 | | | 2 | | 26 | |
| Classified contingent | | | | | | | | | | | |
| liabilities | | 40 | | | 52 | | | 98 | | 35 | |
| Total NPAs | | 4,190 | | | 3,914 | | | 3,938 | | 3,594 | |
| | | 30 Sep 20 |)19 | | 30 Jun 2019 | | | 31 Dec 2 | 018 | 30 Sep 2 | 2018 |
| | S\$ | million | % | S\$ | million | % | S\$ | million | % | S\$ million | % |
| NPAs By Period Over | aub | | | | | | | | | | |
| Over 180 days | 440 | 1,904 | 45 | | 2,023 | 52 | | 1,225 | 31 | 1,216 | 34 |
| Over 90 to 180 days | | 211 | 5 | | 331 | 8 | | 397 | 10 | 317 | 9 |
| 30 to 90 days | | 498 | 12 | | 296 | 8 | | 396 | 10 | 578 | 16 |
| Less than 30 days | | 499 | 12 | | 291 | 7 | | 164 | 4 | 204 | 6 |
| Not overdue | | 1,078 | 26 | | 973 | 25 | | 1,756 | 45 | 1,279 | 35 |
| | | 4,190 | 100 | | 3,914 | 100 | | 3,938 | 100 | 3,594 | 100 |
| S\$ million | | 30 Sep 20 | 10 | | 30 Jun 2 | 019 | | 31 Dec 2 | 018 | 30 Sep 2 | 018 |
| | Loan | Allowan | | Loan | Allowa | | Loan | Allow | | | owance |
| Restructured Loans | | | | | | | | | | | |
| Substandard | 1,213 | 4 | 19 | 1,233 | | 458 | 765 | | 113 | 779 | 215 |
| Doubtful | 338 | | 213 | 328 | | 102 | 157 | | 99 | 272 | 193 |
| Loss | 61 | | 31 | 35 | | 13 | 33 | | 12 | 75 | 49 |
| | 1,612 | 6 | 63 | 1,596 | | 573 | 955 | | 224 | 1,126 | 457 |

CUMULATIVE ALLOWANCES FOR ASSETS 1/

| S\$ million | Total cumulative allowances | Allowances for impaired assets | Allowances for non-impaired assets | Allowances for impaired assets as % of total NPAs | Cumulative allowances as % of total NPAs |
|--------------------|-----------------------------------|--------------------------------------|---|--|---|
| | | | | % | % |
| Singapore | | | | | |
| 30 Sep 2019 | 1,392 | 589 | 803 | 32.4 | 76.7 |
| 30 Jun 2019 | 1,203 | 453 | 750 | 32.5 | 86.3 |
| 31 Dec 2018 | 1,160 | 483 | 677 | 31.3 | 75.4 |
| 30 Sep 2018 | 1,021 | 353 | 668 | 29.6 | 85.4 |
| Malaysia | | | | | |
| 30 Sep 2019 | 552 | 275 | 277 | 36.3 | 72.9 |
| 30 Jun 2019 | 616 | 353 | 263 | 44.8 | 78.2 |
| 31 Dec 2018 | 552 | 333 | 219 | 41.3 | 68.5 |
| 30 Sep 2018 | 536 | 330 | 206 | 41.9 | 68.2 |
| Indonesia | | | | | |
| 30 Sep 2019 | 619 | 204 | 415 | 29.2 | 88.5 |
| 30 Jun 2019 | 547 | 306 | 241 | 37.3 | 66.6 |
| 31 Dec 2018 | 407 | 200 | 207 | 32.2 | 65.7 |
| 30 Sep 2018 | 510 | 293 | 217 | 37.8 | 65.8 |
| Greater China | | | | | |
| 30 Sep 2019 | 393 | 60 | 333 | 21.3 | 138.9 |
| 30 Jun 2019 | 395 | 73 | 322 | 25.8 | 139.9 |
| 31 Dec 2018 | 390 | 61 | 329 | 23.4 | 148.9 |
| 30 Sep 2018 | 373 | 51 | 322 | 25.5 | 186.6 |
| Other Asia Pacific | | | | | |
| 30 Sep 2019 | 60 | 2 | 58 | 2.0 | 54.4 |
| 30 Jun 2019 | 58 | 2 | 56 | 1.5 | 48.3 |
| 31 Dec 2018 | 45 | 2 | 43 | 1.4 | 25.8 |
| 30 Sep 2018 | 157 | 112 | 45 | 39.2 | 55.0 |
| Rest of the World | | | | | |
| 30 Sep 2019 | 247 | 144 | 103 | 27.5 | 47.1 |
| 30 Jun 2019 | 227 | 135 | 92 | 26.6 | 44.7 |
| 31 Dec 2018 | 215 | 142 | 73 | 26.6 | 40.1 |
| 30 Sep 2018 | 201 | 130 | 71 | 37.0 | 57.1 |
| Group | | | | | |
| 30 Sep 2019 | 3,263 | 1,274 | 1,989 | 30.4 | 77.9 |
| 30 Jun 2019 | 3,046 | 1,322 | 1,724 | 33.8 | 77.8 |
| 31 Dec 2018 | 2,769 | 1,221 | 1,548 | 31.0 | 70.3 |
| 30 Sep 2018 | 2,798 | 1,269 | 1,529 | 35.3 | 77.9 |

Note:

1. Included regulatory loss allowance reserve.

As at 30 September 2019, the Group's total cumulative allowances were S\$3.26 billion, higher than S\$3.05 billion in the previous quarter. This comprised S\$1.27 billion in allowances for impaired assets and S\$1.99 billion in allowances for non-impaired assets, which included the charge for the refinement in the Group's ECL modelling approach for Bank OCBC NISP. The quarter-on-quarter increase in allowances for non-impaired assets was mainly from updates of the macro economic variables in the ECL model to take into account the weaker market outlook and heightened geopolitical event risks during the quarter. The cumulative allowances represented 242% of unsecured NPAs and 78% of total NPAs.

DEPOSITS

| S\$ million | 30 Sep 2019 | 30 Jun 2019 | 31 Dec 2018 | 30 Sep 2018 |
|--------------------------------|-------------|-------------|-------------|-------------|
| Deposits of non-bank customers | 299,706 | 296,806 | 295,412 | 286,686 |
| Deposits and balances of banks | 11,513 | 11,269 | 7,576 | 9,141 |
| | 311,219 | 308,075 | 302,988 | 295,827 |
| Total Deposits By Maturity | | | | |
| Within 1 year | 307,686 | 303,710 | 297,702 | 291,004 |
| 1 to 3 years | 1,215 | 1,801 | 2,749 | 2,574 |
| Over 3 years | 2,318 | 2,564 | 2,537 | 2,249 |
| | 311,219 | 308,075 | 302,988 | 295,827 |
| Non-Bank Deposits By Product | | | | |
| Fixed deposits | 133,479 | 131,346 | 131,610 | 127,616 |
| Savings deposits | 55,987 | 55,055 | 52,796 | 52,245 |
| Current account | 85,090 | 86,998 | 84,295 | 84,074 |
| Others | 25,150 | 23,407 | 26,711 | 22,751 |
| | 299,706 | 296,806 | 295,412 | 286,686 |
| Non-Bank Deposits By Currency | | | | |
| Singapore Dollar | 106,477 | 110,085 | 105,327 | 102,924 |
| United States Dollar | 98,589 | 88,471 | 91,036 | 89,380 |
| Malaysian Ringgit | 23,569 | 23,704 | 23,297 | 22,822 |
| Indonesian Rupiah | 9,919 | 9,996 | 9,474 | 7,835 |
| Hong Kong Dollar | 26,579 | 27,998 | 28,428 | 28,718 |
| Chinese Renminbi | 6,432 | 6,202 | 7,674 | 8,048 |
| Others | 28,141 | 30,350 | 30,176 | 26,959 |
| | 299,706 | 296,806 | 295,412 | 286,686 |

Non-bank customer deposits as at 30 September 2019 were S\$300 billion, up 5% from S\$287 billion a year ago and 1% higher from S\$297 billion in 2Q19. The ratio of current account and savings deposits to total non-bank deposits was 47.1% as at 30 September 2019. The Group's loan-to-deposit ratio was 86.8%, as compared to 88.5% a year ago and 87.6% in the previous quarter.

DEBT ISSUED

| S\$ million | 30 Sep 2019 | 30 Jun 2019 | 31 Dec 2018 | 30 Sep 2018 |
|-------------------------------|-------------|-------------|-------------|-------------|
| Unsecured | | | | |
| Subordinated debt | 3,227 | 3,155 | 3,247 | 3,215 |
| Fixed and floating rate notes | 4,038 | 4,122 | 3,857 | 4,232 |
| Commercial papers | 10,247 | 15,892 | 18,155 | 19,692 |
| Structured notes | 1,686 | 1,691 | 1,483 | 1,527 |
| Secured | | | | |
| Covered bonds | 3,493 | 3,546 | 3,530 | 3,576 |
| | 22,691 | 28,406 | 30,272 | 32,242 |
| Debt Issued By Maturity | | | | |
| Within one year | 12,996 | 18,464 | 20,526 | 21,532 |
| Over one year | 9,695 | 9,942 | 9,746 | 10,710 |
| | 22,691 | 28,406 | 30,272 | 32,242 |

As at 30 September 2019, the Group had S\$10.2 billion of commercial papers outstanding, lower than a year ago and the previous quarter. The commercial papers form part of the Group's diversified funding sources.

The covered bonds were issued by the Bank under its USD10 billion Global Covered Bond Programme. The Covered Bond Guarantor, Red Sail Pte. Ltd., guarantees the payments of interest and principal. The guarantee is secured by a portfolio of Singapore home loans transferred from OCBC Bank to Red Sail Pte. Ltd..

CAPITAL ADEQUACY RATIOS 1/

| S\$ million | 30 Sep 2019 | 30 Jun 2019 | 31 Dec 2018 | 30 Sep 2018 |
|------------------------------|-------------|-------------|-------------|-------------|
| | | | | |
| Ordinary shares | 17,288 | 16,423 | 15,750 | 15,761 |
| Disclosed reserves/others | 20,444 | 20,596 | 19,219 | 18,415 |
| Regulatory adjustments | (6,973) | (6,843) | (6,901) | (6,799) |
| Common Equity Tier 1 Capital | 30,759 | 30,176 | 28,068 | 27,377 |
| Additional Tier 1 capital | 1,531 | 1,530 | 1,572 | 1,571 |
| Regulatory adjustments | - | _ | _ | _ |
| Tier 1 Capital | 32,290 | 31,706 | 29,640 | 28,948 |
| Tier 2 capital | 3,924 | 3,635 | 3,347 | 3,353 |
| Regulatory adjustments | - | _ | (1) | (1) |
| Total Eligible Capital | 36,214 | 35,341 | 32,986 | 32,300 |
| Risk Weighted Assets | 212,839 | 209,203 | 200,248 | 200,322 |
| Capital Adequacy Ratios | | | | |
| Common Equity Tier 1 | 14.4% | 14.4% | 14.0% | 13.6% |
| Tier 1 | 15.1% | 15.1% | 14.8% | 14.4% |
| Total | 17.0% | 16.8% | 16.4% | 16.1% |

The Group remains strongly capitalised, with a Common Equity Tier 1 ("CET1") capital adequacy ratio ("CAR") of 14.4%, and Tier 1 and Total CAR of 15.1% and 17.0% respectively. These ratios were well above the regulatory minima of 6.5%, 8% and 10%, respectively, for 2019 ^{2/}.

The capital adequacy information of the Group's significant banking subsidiaries as at 30 September 2019 were:

| | Capital Adequacy Ratio | | | | | | | |
|---|-------------------------------|-------------------------|----------------|----------------|--|--|--|--|
| S\$ million | Total Risk Weighted Assets | Common Equity Tier 1 | Tier 1 | Total | | | | |
| OCBC Wing Hang Bank Limited | 23,020 | 13.6% | 15.9% | 18.2% | | | | |
| OCBC Bank (Malaysia) Berhad Bank OCBC NISP | 13,467 14,312 | 13.5% 17.6% | 14.7% 17.6% | 17.3% 18.6% | | | | |

The capital adequacy ratios of OCBC Wing Hang Bank Limited are computed in accordance with the Banking (Capital) Rules issued by the Hong Kong Monetary Authority, and the ratios for OCBC Bank (Malaysia) Berhad are computed in accordance with the Capital Adequacy Framework (Capital Components) issued by Bank Negara Malaysia. Bank OCBC NISP computes their ratios based on the Financial Services Authority Regulation in Indonesia.

¹ Public disclosures required under MAS Notice 637 can be found in the Capital and Regulatory Disclosures section of the Bank's Investor Relations website (<u>http://www.ocbc.com/group/investors/Cap_and_Reg_Disclosures.html</u>).

² In addition to these minimum capital requirements, the Group is required to meet Capital Conservation Buffer ("CCB") of 2.5% and Countercyclical Buffer ("CCyB") of up to 2.5%. The CCyB is not an on-going requirement and the applicable magnitude will be the weighted average of the country-specific CCyB requirements that are being applied by national authorities in jurisdictions to which the Bank has private sector credit exposures.

PERFORMANCE BY BUSINESS SEGMENT

OCBC Group's businesses are presented in the following customer segments and business activities: Global Consumer/Private Banking, Global Corporate/Investment Banking, Global Treasury and Markets, OCBC Wing Hang and Insurance.

| S\$ million | 9M19 | 9M18 | +/(-) | 3Q19 | 3Q18 | +/(-) | 2Q19 | +/(-) |
|--|-------|-------|-------|-------|-------|-------|-------|-------|
| | | | % | | | % | | % |
| Global Consumer/Private Banking Global Corporate/Investment | 1,098 | 1,014 | 8 | 372 | 349 | 7 | 376 | (1) |
| Banking | 1,319 | 1,670 | (21) | 428 | 512 | (16) | 510 | (16) |
| Global Treasury and Markets | 410 | 393 | 4 | 152 | 140 | 8 | 128 | 18 |
| OCBC Wing Hang | 334 | 367 | (9) | 140 | 135 | 3 | 98 | 43 |
| Insurance | 762 | 672 | 13 | 204 | 239 | (15) | 180 | 13 |
| Others | 32 | (60) | (152) | 22 | 25 | (9) | 38 | (41) |
| Operating profit after | | | | | | | | |
| allowances and amortisation | 3,955 | 4,056 | (2) | 1,318 | 1,400 | (6) | 1,330 | (1) |

Operating Profit After Allowances and Amortisation by Business Segment^{1/}

Note:

1. Excludes one-time item.

Global Consumer/Private Banking

Global Consumer/Private Banking provides a full range of products and services to individual customers. At Global Consumer Banking, the products and services offered include deposit products (checking accounts, savings and fixed deposits), consumer loans (housing loans and other personal loans), credit cards, wealth management products (unit trusts, bancassurance products and structured deposits) and brokerage services. Private Banking caters to the specialised banking needs of high net worth individuals, offering wealth management expertise, including investment advice and portfolio management services, estate and trust planning, and wealth structuring.

Global Consumer/Private Banking's operating profit after allowances rose 8% to S\$1.10 billion in 9M19, as higher net interest income and fee income, were partly offset by an increase in expenses. 3Q19 operating profit was S\$372 million, a year-on-year increase of 7%, led by a rise in net interest income and fee income, partly offset by higher expenses and allowances. Quarter-on-quarter, operating profit fell 1%, mainly attributable to a rise in allowances, which more than offset net interest income growth and higher fee income.

Global Corporate/Investment Banking

Global Corporate/Investment Banking serves institutional customers ranging from large corporates and the public sector to small and medium enterprises. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, deposit accounts and fee-based services such as cash management and custodian services. Investment Banking offers a comprehensive range of financing solutions, syndicated loans and advisory services, corporate finance services for initial public offerings, secondary fund-raising, takeovers and mergers, as well as customised and structured equity-linked financing.

Global Corporate/Investment Banking's operating profit after allowances fell 21% to S\$1.32 billion in 9M19 and was down 16% year-on-year to S\$428 million in 3Q19. The drop in operating profit for both periods was largely attributable to higher expenses and allowances, partly offset by net interest income growth. Against the previous quarter, an increase in allowances contributed to a 16% decline in operating profit.

Global Treasury and Markets

Global Treasury and Markets is responsible for the management of the Group's asset and liability interest rate positions, engages in foreign exchange activities, money market operations, fixed income and derivatives trading, and offers structured treasury products and financial solutions to meet customers' investment and hedging needs. Income from treasury products and services offered to customers of other business segments, such as Global Consumer/Private Banking and Global Corporate/Investment Banking, is reflected in the respective business segments.

Global Treasury's operating profit after allowances rose 4% to \$\$410 million in 9M19 and was up 8% year-on-year to \$\$152 million in 3Q19. The operating profit growth for both periods was mainly attributable to higher gains from sale of its fixed income portfolio, partly offset by a decline in net interest income and net trading income. Compared with 2Q19, operating profit grew 18%, largely driven by higher net trading income.

OCBC Wing Hang

OCBC Wing Hang offers a comprehensive range of commercial banking and related financial services such as consumer financing, share brokerage and insurance.

OCBC Wing Hang's 9M19 operating profit after allowances fell 9% to S\$334 million, mainly from higher expenses and allowances, which offset an increase in net interest income. 3Q19 operating profit rose 3% to S\$140 million, from S\$135 million a year ago as lower allowances and higher net interest income, were partly offset by a decline in net trading income. Quarter-on-quarter, operating profit grew 43%, driven by broad-based income growth and lower allowances.

Insurance

The Group's insurance business, including its fund management activities, is undertaken by 87.9%-owned subsidiary GEH and its subsidiaries, which provide both life and general insurance products to its customers mainly in Singapore and Malaysia.

Operating profit after allowances from GEH rose 13% to S\$762 million in 9M19, driven by unrealised mark-to-market gains in its investment portfolio, partly offset by higher expenses. 3Q19 operating profit fell 15% year-on-year to S\$204 million, mainly attributable to lower insurance income and higher expenses. Compared with 2Q19, operating profit was 13% higher, largely contributed by higher insurance income.

After tax and non-controlling interests, GEH's contribution to the Group's net profit was S\$595 million in 9M19, higher than S\$496 million in 9M18. 3Q19 contribution of S\$169 million fell year-on-year, but was higher quarter-on-quarter.

Others

Others comprise mainly property holding, investment holding and items not attributable to the business segments described above.

| | Global Consumer/ | Global Corporate/ | Global Treasury | ОСВС | | | |
|---|---------------------|----------------------|--------------------|----------|-----------|------------|------------|
| | Private | Investment | - | Wing | | | |
| S\$ million | Banking | Banking | Markets | Hang | Insurance | Others | Group |
| | | | | | | | |
| <u>9M19</u> | | | | | | | |
| Net interest income | 1,557 | 2,025 | 436 | 631 | 82 | (9) | 4,722 |
| Non-interest income | 1,219 | 649 | 179 | 208 | 949 | 23 | 3,227 |
| Total income | 2,776 | 2,674 | 615 | 839 | 1,031 | 14 | 7,949 |
| Operating profit before | | | | | | | |
| allowances and amortisation Amortisation of intangible | 1,129 | 1,819 | 408 | 395 | 798 | 22 | 4,571 |
| assets | (11) | - | - | (31) | (35) | - | (77) |
| Allowances for loans and other assets ^{1/} | (20) | (500) | 2 | (30) | (1) | 10 | (539) |
| Operating profit after | (20) | (000) | - | (00) | (1) | | (000) |
| allowances and amortisation ^{1/} | 1,098 | 1,319 | 410 | 334 | 762 | 32 | 3,955 |
| | | | | | | | |
| Other information: | | _ | • | 10 | 400 | | 054 |
| Capital expenditure Depreciation | 82 62 | 7 8 | 0 1 | 10 57 | 108 6 | 147 159 | 354 293 |
| | 02 | 0 | I | 57 | 0 | 109 | 293 |
| <u>9M18</u> | | | | | | | |
| Net interest income | 1,423 | 1,902 | 464 | 615 | 58 | (92) | 4,370 |
| Non-interest income | 1,167 | 640 | 124 | 209 | 802 | 39 | 2,981 |
| Total income | 2,590 | 2,542 | 588 | 824 | 860 | (53) | 7,351 |
| Operating profit before | | | | | | | |
| allowances and amortisation | 1,049 | 1,724 | 394 | 411 | 702 | (65) | 4,215 |
| Amortisation of intangible | | | | | | | |
| assets | (11) | _ | - | (30) | (35) | - | (76) |
| Allowances for loans and | | | | | | | |
| other assets | (24) | (54) | (1) | (14) | 5 | 5 | (83) |
| Operating profit after | | 4 070 | | 0.07 | 070 | (00) | 4 9 5 9 |
| allowances and amortisation | 1,014 | 1,670 | 393 | 367 | 672 | (60) | 4,056 |
| Other information: | | | | | | | |
| Capital expenditure | 40 | 2 | 0 | 11 | 42 | 101 | 196 |
| Depreciation | 31 | 6 | 1 | 48 | 4 | 146 | 236 |

Note:

1. Excludes one-time item.

| S\$ million | Global Consumer/ Private Banking | Global Corporate/ Investment Banking | Global Treasury And Markets | OCBC Wing Hang | Insurance | Others | Group |
|--|---|---|--------------------------------------|----------------------|-----------|--------|-------|
| <u>3Q19</u> | | | | | | | |
| Net interest income | 535 | 665 | 146 | 219 | 30 | 5 | 1,600 |
| Non-interest income | 423 | 226 | 75 | 82 | 263 | (14) | 1,055 |
| Total income | 958 | 891 | 221 | 301 | 293 | (9) | 2,655 |
| Operating profit before allowances and amortisation Amortisation of intangible | 396 | 606 | 152 | 149 | 216 | 4 | 1,523 |
| assets | (4) | - | - | (10) | (12) | - | (26) |
| Allowances for loans and other assets ^{1/} | (20) | (470) | (0) | | (0) | 40 | (470) |
| Operating profit after | (20) | (178) | (0) | 1 | (0) | 18 | (179) |
| allowances and amortisation ^{1/} | 372 | 428 | 152 | 140 | 204 | 22 | 1,318 |
| Other information: | | | | | | | |
| Capital expenditure | 38 | 2 | 0 | 4 | 22 | 59 | 125 |
| Depreciation | 22 | 3 | 0 | 19 | 2 | 54 | 100 |
| <u>3Q18</u> | | | | | | | |
| Net interest income | 481 | 654 | 162 | 210 | 20 | (22) | 1,505 |
| Non-interest income | 369 | 224 | 48 | 92 | 295 | 11 | 1,039 |
| Total income | 850 | 878 | 210 | 302 | 315 | (11) | 2,544 |
| Operating profit before allowances and amortisation Amortisation of intangible | 328 | 604 | 142 | 159 | 249 | (7) | 1,475 |
| assets Allowances for loans and | (4) | - | - | (10) | (12) | - | (26) |
| other assets | 25 | (92) | (2) | (14) | 2 | 32 | (49) |
| Operating profit after allowances and amortisation | 349 | 512 | 140 | 135 | 239 | 25 | 1,400 |
| Other information: | | | | | | | |
| Capital expenditure | 16 | 1 | 0 | 2 | 16 | 35 | 70 |
| Depreciation | 11 | 2 | 0 | 16 | 2 | 49 | 80 |
| <u>2Q19</u> | | | | | | | |
| Net interest income | 521 | 679 | 145 | 211 | 28 | 4 | 1,588 |
| Non-interest income | 413 | 211 | 54 | 66 | 241 | 45 | 1,030 |
| Total income | 934 | 890 | 199 | 277 | 269 | 49 | 2,618 |
| Operating profit before allowances and amortisation Amortisation of intangible | 377 | 598 | 129 | 127 | 191 | 45 | 1,467 |
| assets Allowances for loans and | (3) | _ | - | (11) | (12) | - | (26) |
| other assets | 2 | (88) | (1) | (18) | 1 | (7) | (111) |
| Operating profit after allowances and amortisation | 376 | 510 | 128 | 98 | 180 | 38 | 1,330 |
| Other information: | | | | | | | |
| Capital expenditure | 21 | 0 | 0 | 3 | 19 | 41 | 84 |
| Depreciation | 21 | 2 | 1 | 19 | 2 | 51 | 96 |

Note:

1. Excludes one-time item.

| | | | - | - | | | |
|-------------------------|-----------|------------|----------|--------|-----------|---------|----------|
| | Global | Global | Global | | | | |
| | Consumer/ | Corporate/ | Treasury | OCBC | | | |
| | Private | Investment | And | Wing | - | | - |
| S\$ million | Banking | Banking | Markets | Hang | Insurance | Others | Group |
| At 30 September 2019 | | | | | | | |
| Segment assets | 113,619 | 147,211 | 80,174 | 55,429 | 94,579 | 17,310 | 508,322 |
| Unallocated assets | | | | | | | 1,627 |
| Elimination | | | | | | - | (26,449) |
| Total assets | | | | | | - | 483,500 |
| Segment liabilities | 136,997 | 113,783 | 62,864 | 46,478 | 83,614 | 16,156 | 459,892 |
| Unallocated liabilities | | | | | | | 2,778 |
| Elimination | | | | | | - | (26,449) |
| Total liabilities | | | | | | | 436,221 |
| Other information: | | | | | | | |
| Gross non-bank loans | 93,619 | 139,387 | 1,285 | 33,014 | 14 | (4,503) | 262,816 |
| NPAs | 575 | 3,531 | _ | 165 | 2 | (83) | 4,190 |
| <u>At 30 June 2019</u> | | | | | | | |
| Segment assets | 111,135 | 149,078 | 78,140 | 55,540 | 91,933 | 19,063 | 504,889 |
| Unallocated assets | | | | | | | 1,450 |
| Elimination | | | | | | - | (26,572) |
| Total assets | | | | | | | 479,767 |
| Segment liabilities | 133,849 | 113,081 | 59,029 | 46,863 | 81,138 | 23,375 | 457,335 |
| Unallocated liabilities | | | | | | | 2,786 |
| Elimination | | | | | | - | (26,572) |
| Total liabilities | | | | | | | 433,549 |
| Other information: | | | | | | | |
| Gross non-bank loans | 92,548 | 140,382 | 1,014 | 33,233 | 14 | (4,483) | 262,708 |
| NPAs | 561 | 3,286 | _ | 153 | 2 | (88) | 3,914 |
| At 31 December 2018 | | | | | | | |
| Segment assets | 111,730 | 139,597 | 78,818 | 56,693 | 85,745 | 19,045 | 491,628 |
| Unallocated assets | | | | | | | 1,292 |
| Elimination | | | | | | - | (25,377) |
| Total assets | | | | | | - | 467,543 |
| Segment liabilities | 128,106 | 113,058 | 58,609 | 48,236 | 75,879 | 23,175 | 447,063 |
| Unallocated liabilities | | | | | | | 2,465 |
| Elimination | | | | | | - | (25,377) |
| Total liabilities | | | | | | | 424,151 |
| Other information: | | | | | | | |
| Gross non-bank loans | 94,128 | 132,028 | 2,195 | 33,998 | 15 | (4,659) | 257,705 |
| NPAs | 568 | 3,309 | _ | 211 | 2 | (152) | 3,938 |
| At 30 September 2018 | | | | | | | |
| Segment assets | 112,002 | 139,340 | 75,556 | 55,741 | 86,124 | 16,660 | 485,423 |
| Unallocated assets | <u>.</u> | | | • | · | | 1,138 |
| Elimination | | | | | | - | (22,446) |
| Total assets | | | | | | | 464,115 |
| Segment liabilities | 126,227 | 113,141 | 53,999 | 47,367 | 76,089 | 24,619 | 441,442 |
| Unallocated liabilities | - , - | , - | , | , · - | , | | 2,544 |
| Elimination | | | | | | - | (22,446) |
| Total liabilities | | | | | | | 421,540 |
| Other information: | | | | | | - | |
| Gross non-bank loans | 94,871 | 131,004 | 1,658 | 33,849 | 15 | (4,821) | 256,576 |
| NPAs | 558 | 2,971 | | 143 | 2 | (80) | 3,594 |
| | | | | | | . / | |

| | 9N | 119 | 9N | 118 | 30 | Q19 | 30 | 18 | 20 | Q19 |
|----------------------|-------------|-----|-------------|-----|-------------|-----|-------------|-----|-------------|-----|
| | S\$ million | % |
| Total income | | | | | | | | | | |
| Singapore | 4,781 | 60 | 4,238 | 58 | 1,558 | 59 | 1,488 | 59 | 1,548 | 59 |
| Malaysia | 1,063 | 13 | 1,099 | 15 | 354 | 13 | 358 | 14 | 365 | 14 |
| Indonesia | 623 | 8 | 570 | 8 | 218 | 8 | 195 | 8 | 206 | 8 |
| Greater China | 1,115 | 14 | 1,110 | 15 | 394 | 15 | 392 | 15 | 375 | 14 |
| Other Asia Pacific | 162 | 2 | 164 | 2 | 57 | 2 | 50 | 2 | 56 | 2 |
| Rest of the World | 205 | 3 | 170 | 2 | 74 | 3 | 61 | 2 | 68 | 3 |
| | 7,949 | 100 | 7,351 | 100 | 2,655 | 100 | 2,544 | 100 | 2,618 | 100 |
| Profit before income | tax 1/ | | | | | | | | | |
| Singapore | 2,426 | 55 | 2,373 | 54 | 735 | 50 | 802 | 52 | 804 | 54 |
| Malaysia | 610 | 14 | 700 | 16 | 229 | 15 | 230 | 15 | 221 | 15 |
| Indonesia | 244 | 5 | 237 | 5 | 84 | 6 | 123 | 8 | 80 | 5 |
| Greater China | 911 | 20 | 913 | 20 | 340 | 23 | 315 | 21 | 291 | 20 |
| Other Asia Pacific | 119 | 3 | 122 | 3 | 42 | 3 | 33 | 2 | 42 | 3 |
| Rest of the World | 117 | 3 | 82 | 2 | 44 | 3 | 31 | 2 | 38 | 3 |
| | 4,427 | 100 | 4,427 | 100 | 1,474 | 100 | 1,534 | 100 | 1,476 | 100 |

PERFORMANCE BY GEOGRAPHICAL SEGMENT

| | 30 Sep 201 | 9 | 30 Jun 201 | 9 | 31 Dec 201 | 8 | 30 Sep 20' | 18 |
|--------------------|-------------|-----|-------------|-----|-------------|-----|-------------|-----|
| | S\$ million | % |
| Total assets | | | | | | | | |
| Singapore | 281,194 | 58 | 281,071 | 59 | 271,142 | 58 | 268,534 | 58 |
| Malaysia | 66,099 | 14 | 65,650 | 14 | 66,173 | 14 | 65,726 | 14 |
| Indonesia | 17,369 | 4 | 17,426 | 4 | 16,481 | 4 | 15,219 | 3 |
| Greater China | 82,821 | 17 | 79,245 | 16 | 80,917 | 17 | 83,358 | 18 |
| Other Asia Pacific | 16,218 | 3 | 16,616 | 3 | 14,114 | 3 | 14,098 | 3 |
| Rest of the World | 19,799 | 4 | 19,759 | 4 | 18,716 | 4 | 17,180 | 4 |
| | 483,500 | 100 | 479,767 | 100 | 467,543 | 100 | 464,115 | 100 |

Note:

1. Excludes one-time item.

The geographical segment analysis is based on the location where assets or transactions are booked. For 3Q19, Singapore accounted for 59% of total income and 50% of pre-tax profit, while Malaysia comprised 13% of total income and 15% of pre-tax profit. Indonesia contributed 8% to the Group's total income and 6% of pre-tax profit. Greater China made up for 15% of total income and 23% of pre-tax profit.

Pre-tax profit for Singapore was S\$735 million in the third quarter, a decrease of 8% from S\$802 million in 3Q18, as a result of higher allowances which more than offset an increase in net interest income. Malaysia's pre-tax profit of S\$229 million in 3Q19 was largely unchanged from a year ago. Indonesia's pre-tax profit of S\$84 million in 3Q19 was lower compared to S\$123 million in 3Q18, as a result of higher allowances. Pre-tax profit for Greater China increased 8% to S\$340 million, from S\$315 million in 3Q18, led by an increase in share of associates' profits.

9M19 pre-tax profit for Singapore was S\$2.43 billion, an increase of 2% from S\$2.37 billion in 9M18, boosted by higher net trading income and net interest income. Malaysia's pre-tax profit was S\$610 million for the period, lower by 13% from S\$700 million a year ago, largely attributable to lower non-interest income and higher allowances. Pre-tax profit for Indonesia was S\$244 million in 9M19, and was above S\$237 million in 9M18, underpinned by higher net trading income which outpaced a rise in operating expenses. Pre-tax profit for Greater China was largely unchanged from a year ago at S\$911 million.

CONSOLIDATED INCOME STATEMENT (UNAUDITED)

| S\$ million | 9M19 | 9M18 | +/(-) | 3Q19 | 3Q18 | +/(-) | 2Q19 | +/(-) |
|---------------------------------------|--------------------|---|-------|--------------------|-------------|-------------|-------------|-------|
| | | | % | | | % | | % |
| Interest income | 9,162 | 8,073 | 13 | 3,069 | 2,853 | 8 | 3,080 | _ |
| Interest expense | (4,440) | (3,703) | 20 | (1,469) | (1,348) | 9 | (1,492) | (1) |
| Net interest income | 4,722 | 4,370 | 8 | 1,600 | 1,505 | 6 | 1,588 | 1 |
| Premium income | 7,899 | 8,816 | (10) | 2,860 | 3,378 | (15) | 2,609 | 10 |
| Investment income | 5,543 | 1,025 | 441 | 1,350 | 1,347 | _ | 1,691 | (20) |
| Net claims, surrenders and annuities | (4,727) | (4,627) | 2 | (1,758) | (1,699) | 3 | (1,576) | 12 |
| Change in life insurance fund | (., / | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | (-,) | (1,222) | | (.,) | |
| contract liabilities | (6,702) | (3,501) | 91 | (1,867) | (2,375) | (21) | (2,108) | (11) |
| Commission and others | (1,487) | (1,173) | 27 | (434) | (467) | (7) | (474) | (8) |
| Profit from life insurance | 526 | 540 | (3) | 151 | 184 | (18) | 142 | 6 |
| Premium income from general insurance | 142 | 124 | 15 | 53 | 41 | 30 | 46 | 16 |
| Fees and commissions (net) | 1,567 | 1,557 | 1 | 550 | 502 | 10 | 522 | 6 |
| Dividends | 59 | 113 | (48) | 26 | 60 | (55) | 18 | 42 |
| Rental income | 60 | 60 | 1 | 21 | 20 | 2 | 19 | 7 |
| Other income | 873 | 587 | 49 | 254 | 232 | 9 | 283 | (10) |
| Non-interest income | 3,227 | 2,981 | 8 | 1,055 | 1,039 | 2 | 1,030 | 2 |
| Total income | 7,949 | 7,351 | 8 | 2,655 | 2,544 | 4 | 2,618 | 1 |
| | , | | | | , | | , | - |
| Staff costs | (2,076) | (1,947) | 7 | (686) | (651) | 5 | (713) | (4) |
| Other operating expenses | (1,302) | (1,189) | 9 | (446) | (418) | 7 | (438) | 2 |
| Total operating expenses | (3,378) | (3,136) | 8 | (1,132) | (1,069) | 6 | (1,151) | (2) |
| Operating profit before | | | | | | | | |
| allowances and amortisation | 4,571 | 4,215 | 8 | 1,523 | 1,475 | 3 | 1,467 | 4 |
| Amortisation of intangible assets | (77) | (76) | 1 | (26) | (26) | 1 | (26) | 1 |
| Allowances for loans and other assets | (683) | (83) | 722 | (323) | (49) | 551 | (111) | 194 |
| Operating profit after allowances | | | | | | | | |
| and amortisation | 3,811 | 4,056 | (6) | 1,174 | 1,400 | (16) | 1,330 | (12) |
| Share of results of associates | 472 | 371 | 27 | 156 | 134 | 16 | 146 | 7 |
| Profit before income tax | 4,283 | 4,427 | (3) | 1,330 | 1,534 | (13) | 1,476 | (10) |
| Income tax expense | (558) | (706) | (21) | (139) | (233) | (40) | (224) | (38) |
| Profit for the period | 3,725 | 3,721 | _ | 1,191 | 1,301 | (9) | 1,252 | (5) |
| | | | | | | | | |
| Profit attributable to: | | 0 500 | 0 | 4 450 | 4.045 | (0) | 4 000 | |
| Equity holders of the Bank | 3,627 | 3,566 | 2 | 1,172 | 1,245 | (6) | 1,223 | (4) |
| Non-controlling interests | <u>98</u> 3,725 | 155 3,721 | (36) | <u>19</u> 1,191 | 56 1,301 | (67) | 29 1,252 | (36) |
| | | | | | , | <u>\-</u> / | | X-7 |
| Earnings per share ^{1/} | | | | | | | | |
| (for the period – cents) | 00 F | 047 | | 00 F | 00 5 | | 00.7 | |
| Basic | 83.5 | 84.7 | | 26.5 | 29.5 | | 28.7 | |
| Diluted | 83.4 | 84.5 | | 26.4 | 29.5 | | 28.7 | |

Note:

1. Earnings mean profit attributable to ordinary equity holders of the bank.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

| S\$ million | 9M19 | 9M18 | +/(-) | 3Q19 | 3Q18 | +/(-) | 2Q19 | +/(-) |
|---|-----------------------------|---------------------------|---------------------------|---------------------------|------------------------|-----------------------------|--------------------------|------------------------|
| | | | % | | | % | | % |
| Profit for the period | 3,725 | 3,721 | _ | 1,191 | 1,301 | (9) | 1,252 | (5) |
| Other comprehensive income: Items that may be reclassified subsequently to income statement: | | | | | | | | |
| Financial assets, at FVOCI ^{1/} Fair value gains/(losses) for the period Reclassification of (gains)/losses | 919 | (359) | 356 | 280 | 34 | 733 | 283 | (1) |
| to income statement – on disposal – on impairment Tax on net movements Cash flow hedges | (253) (6) (97) (1) | (11) (28) 55 (1) | nm 79 (274) (58) | (142) (3) (23) 2 | (4) 2 (4) (1) | nm (296) (540) 308 | (72) 1 (25) (3) | (97) nm 7 167 |
| Currency translation on foreign operations Other comprehensive income | 71 | (149) | 148 | 105 | (187) | 156 | (57) | 287 |
| of associates | (28) | (38) | 27 | (24) | (98) | 76 | (101) | 76 |
| Items that will not be reclassified subsequently to income statement: Financial assets, at FVOCI ^{1/} , net change in fair value Defined benefit plans | 175 | (11) | nm | (82) | 36 | (330) | 146 | (156) |
| remeasurements Own credit | 1 1 | (0) (0) | 389 nm | 0 (0) | (0) (0) | 402 | 0 1 | 4 (130) |
| Total other comprehensive income, net of tax | 782 | (542) | 245 | 113 | (222) | 151 | 173 | (35) |
| Total comprehensive income for the period, net of tax | 4,507 | 3,179 | 42 | 1,304 | 1,079 | 21 | 1,425 | (9) |
| Total comprehensive income attributable to: | | | | | | | | |
| Equity holders of the Bank Non-controlling interests | 4,349 158 | 3,091 88 | 41 80 | 1,278 26 | 1,031 48 | 24 (47) | 1,376 49 | (7) (48) |
| | 4,507 | 3,179 | 42 | 1,304 | 1,079 | 21 | 1,425 | (9) |

Note:

1. Fair value through other comprehensive income.

BALANCE SHEETS (UNAUDITED)

| | | | OUP | | | BA | | |
|---|-----------------------------|-----------------------------|-------------------|-----------------------------|-----------------------------|-----------------------------|-------------------|-----------------------------|
| S\$ million | 30 Sep 2019 [@] | 30 Jun 2019 [@] | 31 Dec 2018 | 30 Sep 2018 [@] | 30 Sep 2019 [@] | 30 Jun 2019 [@] | 31 Dec 2018 | 30 Sep 2018 [@] |
| EQUITY | | | | | | | | |
| Attributable to equity holders | | | | | | | | |
| of the Bank | | | | | | | | |
| Share capital | 17,288 | 16,423 | 15,750 | 15,761 | 17,288 | 16,423 | 15,750 | 15,761 |
| Other equity instruments | 1,497 | 1,497 | 1,497 | 1,497 | 1,497 | 1,497 | 1,497 | 1,497 |
| Capital reserves | 1,257 | 1,055 | 930 | 875 | 991 | 788 | 639 | 587 |
| Fair value reserves | 725 | 698 | (66) | 19 | 64 | 79 | (81) | (70) |
| Revenue reserves | 25,131 | 25,184 | 24,026 | 23,183 | 13,477 | 13,881 | 13,491 | 12,630 |
| | 45,898 | 44,857 | 42,137 | 41,335 | 33,317 | 32,668 | 31,296 | 30,405 |
| Non-controlling interests | 1,381 | 1,361 | 1,255 | 1,240 | | | | |
| Total equity | 47,279 | 46,218 | 43,392 | 42,575 | 33,317 | 32,668 | 31,296 | 30,405 |
| LIABILITIES | | | | | | | | |
| Deposits of non-bank customers | 299,706 | 296,806 | 295,412 | 286,686 | 186,163 | 182,366 | 183,600 | 177,504 |
| Deposits and balances of banks | 11,513 | 11,269 | 7,576 | 9,141 | 8,277 | 8,464 | 6,350 | 6,769 |
| Due to subsidiaries | - | - | · – | - | 24,263 | 24,526 | 20,938 | 19,571 |
| Due to associates | 376 | 363 | 366 | 305 | 140 | 137 | 142 | 130 |
| Trading portfolio liabilities | 360 | 317 | 214 | 353 | 360 | 317 | 214 | 353 |
| Derivative payables | 9,164 | 7,079 | 7,105 | 8,607 | 7,688 | 6,028 | 5,252 | 6,517 |
| Other liabilities | 7,233 | 6,503 | 5,813 | 6,489 | 2,405 | 1,969 | 1,825 | 2,094 |
| Current tax payables | 957 | 1,034 | 1,014 | 1,019 | 322 | 397 | 367 | 340 |
| Deferred tax liabilities | 1,821 | 1,752 | 1,451 | 1,525 | 227 | 197 | 181 | 168 |
| Debt issued | 22,691 | 28,406 | 30,272 | 32,242 | 21,462 | 27,140 | 28,812 | 31,099 |
| | 353,821 | 353,529 | 349,223 | 346,367 | 251,307 | 251,541 | 247,681 | 244,545 |
| Life insurance fund liabilities | 82,400 | 80,020 | 74,928 | 75,173 | | - | - | - |
| Total liabilities | 436,221 | 433,549 | 424,151 | 421,540 | 251,307 | 251,541 | 247,681 | 244,545 |
| Total equity and liabilities | 483,500 | 479,767 | 467,543 | 464,115 | 284,624 | 284,209 | 278,977 | 274,950 |
| 100570 | | | | | | | | |
| ASSETS | | | | | | | | |
| Cash and placements | 40.040 | 40 705 | 10 710 | 45.004 | 40 | 11.000 | 10 7 10 | 44.440 |
| with central banks | 16,313 | 18,705 | 18,748 | 15,981 | 12,793 | 14,230 | 13,740 | 11,416 |
| Singapore government | 44 000 | 10 407 | 0.614 | 0.040 | 40.404 | 0.266 | 0.072 | 0.005 |
| treasury bills and securities | 11,690 | 10,427 | 9,611 | 9,243 | 10,404 | 9,366 | 8,973 | 8,395 |
| Other government treasury bills and securities | 40.479 | 17.057 | 10 165 | 16 115 | 0 202 | 7 909 | 9 250 | 0 10/ |
| Placements with | 19,478 | 17,957 | 18,165 | 16,445 | 8,283 | 7,898 | 8,259 | 8,124 |
| and loans to banks | 25 572 | 26 762 | 20.025 | 29.054 | 26 295 | 20 220 | 20.064 | 20 220 |
| Loans and bills receivable | 35,572 | 36,762 260,099 | 39,035 255,193 | 38,054 | 26,385 162,277 | 28,338 162,077 | 29,064 | 28,328 155,450 |
| Debt and equity securities | 260,214 26,386 | 260,099 | 255, 195 | 253,823 26,371 | 12,666 | 12,875 | 156,897 11,973 | 13,440 |
| Assets pledged | 2,805 | 20,490 | 1,105 | 2,368 | 1,610 | 1,488 | 1,007 | 1,287 |
| Assets held for sale | 2,005 | 2,945 | 1,105 | 2,500 | 1,010 | 1, 4 00 6 | 1,007 | 1,207 |
| Derivative receivables | 8,946 | 7,021 | 7,201 | 8,643 | 7,495 | 6,029 | 5,331 | 6,458 |
| Other assets | 4,628 | 4,500 | 3,475 | 3,511 | 2,587 | 2,407 | 1,657 | 1,537 |
| Deferred tax assets | 4,020 | 4,300 | 106 | 93 | 2,307 | 2,407 | 28 | 28 |
| Associates | 3,516 | 3,330 | 3,183 | 3,067 | 1,439 | 1,387 | 1,387 | 906 |
| Subsidiaries | 5,510 | 5,550 | 5,105 | - 3,007 | 35,638 | 35,077 | 37,692 | 36,610 |
| Property, plant and equipment | 3,588 | 3,556 | 3,337 | 3,327 | 657 | 648 | 577 | 575 |
| Investment property | 829 | 845 | 880 | 890 | 483 | 496 | 525 | 527 |
| Goodwill and intangible assets | 5,047 | 5,029 | 5,093 | 5,120 | 1,867 | 1,867 | 1,867 | 1,867 |
| | 399,121 | 397,716 | 390,676 | 386,938 | 284,624 | 284,209 | 278,977 | 274,950 |
| Life insurance fund | | 001,110 | 000,010 | 000,000 | | 201,200 | 210,011 | 21 1,000 |
| investment assets | 84,379 | 82,051 | 76,867 | 77,177 | - | _ | _ | _ |
| Total assets | 483,500 | 479,767 | 467,543 | 464,115 | 284,624 | 284,209 | 278,977 | 274,950 |
| | • | · | | | | | | |
| Net asset value (before valuation surplus) | | | | | | | | |
| (before valuation surplus) | 10.00 | 10.05 | 0 56 | 0.27 | 7 00 | 7 00 | 7.01 | 6 00 |
| per ordinary share – S\$ @ | 10.08 | 10.05 | 9.56 | 9.37 | 7.22 | 7.22 | 7.01 | 6.80 |
| OFF-BALANCE SHEET ITEMS | | | | | | | | |
| Contingent liabilities | 12,173 | 11,529 | 11,964 | 12,379 | 8,860 | 8,225 | 8,565 | 8,756 |
| Commitments | 157,321 | 148,551 | 143,783 | 142,118 | 93,085 | 87,804 | 85,665 | 84,852 |
| Derivative financial instruments | 1,026,084 | 1,032,253 | 1,040,759 | 1,064,984 | 824,746 | 845,879 | 867,445 | 880,611 |

Note: 1. "@" represents unaudited.

STATEMENT OF CHANGES IN EQUITY – GROUP (UNAUDITED)

For the nine months ended 30 September 2019

| | | utable to e | | | | | |
|---|---|---------------------|---------------------------|---------------------|----------------|----------------------------------|-----------------|
| S\$ million | Share capital and other equity | Capital reserves | Fair value reserves | Revenue reserves | Total | Non- controlling interests | Total equity |
| Balance at 1 January 2019 | 17,247 | 930 | (66) | 24,026 | 42,137 | 1,255 | 43,392 |
| Total comprehensive income for the period | - | - | 791 | 3,558 | 4,349 | 158 | 4,507 |
| Transactions with owners, recorded directly in equity | | | | | | | |
| Contributions by and distributions to owners Transfers | - | 340 | - | (340) | - | - | - |
| Acquisition of subsidiaries | _ | - | - | - | _ | 2 | 2 |
| Buy-back of shares held as treasury shares Dividends and distributions DSP reserve from dividends on unvested | (151) – | - | - | _ (601) | (151) (601) | (34) | (151) (635) |
| shares | - | - | - | 4 | 4 | - | 4 |
| Share-based payments for staff costs | - | 12 | - | - | 12 | - | 12 |
| Shares issuable in lieu of ordinary dividends | 827 | - | - | (827) | - | - | - |
| Shares issued in lieu of ordinary dividends | 689 | - | - | (689) | - | - | - |
| Shares issued to non-executive directors | 1 | - | - | - | 1 | - | 1 |
| Shares transferred to DSP Trust | - | (4) | - | - | (4) | - | (4) |
| Shares vested under DSP Scheme Treasury shares transferred/sold | - 172 | 70 (91) | - | _ | 70 81 | - | 70 81 |
| Total contributions by and distributions to owners | 1,538 | 327 | - | (2,453) | (588) | (32) | (620) |
| Balance at 30 September 2019 | 18,785 | 1,257 | 725 | 25,131 | 45,898 | 1,381 | 47,279 |
| Included in the balances: | 10,100 | ., | | | | 1,001 | , |
| Share of reserves of associates | _ | _ | 64 | 1,486 | 1,550 | _ | 1,550 |
| Balance at 1 January 2018 | 15,635 | 715 | 251 | 22,667 | 39,268 | 2,765 | 42,033 |
| Total comprehensive income for the period | - | - | (253) | 3,344 | 3,091 | 88 | 3,179 |
| Transactions with owners, recorded directly | | | | | | | |
| in equity Contributions by and distributions to owners | | | | | | | |
| Transfers | _ | 155 | _ | (155) | _ | _ | _ |
| Buy-back of shares held as treasury shares | (188) | | - | - | (188) | _ | (188) |
| Dividends and distribution | - | - | - | (1,015) | (1,015) | (116) | (1,131) |
| DSP reserve from dividends on unvested shares | | | | 3 | 3 | | 3 |
| Others | _ | _ | 21 | (25) | (4) | 3 | (1) |
| Perpetual capital securities issued | 998 | _ | _ | (20) | 998 | - | 998 |
| Redemption of preference shares issued | _ | _ | _ | (1,000) | (1,000) | (1,500) | (2,500) |
| Share-based payments for staff costs | - | 15 | _ | _ | 15 | - | 15 |
| Shares issuable in lieu of ordinary dividends | 638 | - | - | (638) | - | _ | - |
| Shares issued to non-executive directors | 1 | - | - | - | 1 | _ | 1 |
| Shares transferred to DSP Trust | - | (3) | - | - | (3) | - | (3) |
| Shares vested under DSP Scheme | - | 63 | - | - | 63 | - | 63 |
| Treasury shares transferred/sold | 174 | (70) | | - | 104 | - | 104 |
| Total contributions by and distributions to owners | 1,623 | 160 | 21 | (2,830) | (1,026) | (1,613) | (2,639) |
| Changes in interests in subsidiaries that do not result in loss of control | | | | 2 | 2 | | 2 |
| Changes in interests Total changes in interests in subsidiaries | | | | 2 | 2 | | 2 |
| Balance at 30 September 2018 | 17,258 | 875 | 19 | 23,183 | 41,335 | 1,240 | 42,575 |
| Included in the balances: | ,200 | 5.5 | | | , | .,210 | ,0,0 |
| Share of reserves of associates | - | _ | (21) | 1,084 | 1,063 | _ | 1,063 |
| | | | (= ·) | , | , | | , • |



STATEMENT OF CHANGES IN EQUITY – GROUP (UNAUDITED)

For the three months ended 30 September 2019

| | | utable to e | | | | | |
|--|---|------------------|---------------------------|---------------------|---------|----------------------------------|-----------------|
| S\$ million | Share capital and other equity | Capital reserves | Fair value reserves | Revenue reserves | Total | Non- controlling interests | Total equity |
| Balance at 1 July 2019 | 17,920 | 1,055 | 698 | 25,184 | 44,857 | 1,361 | 46,218 |
| Total comprehensive income for the period | - | - | 27 | 1,251 | 1,278 | 26 | 1,304 |
| Transactions with owners, recorded directly in equity Contributions by and distributions to owners | | | | | | | |
| Transfers | - | 199 | - | (199) | _ | _ | - |
| Acquisition of a subsidiary | - | - | - | - | - | 0 | 0 |
| Buy-back of shares held as treasury shares | (18) | - | - | - | (18) | - | (18) |
| Dividends and distributions DSP reserve from dividends on | - | - | - | (282) | (282) | (6) | (288) |
| unvested shares | - | - | - | 4 | 4 | - | 4 |
| Share-based payments for staff costs | - | 3 | - | - | 3 | - | 3 |
| Shares issuable in lieu of ordinary dividends | 827 | - | - | (827) | - | - | - |
| Shares vested under DSP Scheme | - 56 | 0 | - | - | 0 56 | - | 0 |
| Treasury shares transferred/sold Total contributions by and distributions to | 00 | (0) | - | - | 90 | - | 56 |
| owners | 865 | 202 | - | (1,304) | (237) | (6) | (243) |
| Balance at 30 September 2019 | 18,785 | 1,257 | 725 | 25,131 | 45,898 | 1,381 | 47,279 |
| | 10,100 | 1,207 | 120 | 20,101 | 40,000 | 1,001 | 41,210 |
| Included in the balances: | | | | | | | |
| Share of reserves of associates | - | - | 64 | 1,486 | 1,550 | - | 1,550 |
| Balance at 1 July 2018 | 15,593 | 812 | (71) | 23,149 | 39,483 | 2,733 | 42,216 |
| Total comprehensive income for the period | - | - | 69 | 962 | 1,031 | 48 | 1,079 |
| Transactions with owners, recorded directly in equity | | | | | | | |
| Contributions by and distributions to owners | | | | | | | |
| Transfers | - | 57 | - | (57) | - | - | - |
| Buy-back of shares held as treasury shares | (30) | - | - | - | (30) | - | (30) |
| Dividends and distribution | - | - | - | (209) | (209) | (44) | (253) |
| DSP reserve from dividends on unvested shares | _ | _ | _ | 1 | 1 | _ | 1 |
| Others | _ | _ | 21 | (25) | (4) | 3 | (1) |
| Perpetual capital securities issued | 998 | _ | | (20) | 998 | - | 998 |
| Redemption of preference shares issued | - | _ | _ | _ | _ | (1,500) | (1,500) |
| Share-based payments for staff costs | _ | 6 | _ | _ | 6 | _ | 6 |
| Shares issuable in lieu of ordinary dividends | 638 | - | - | (638) | _ | _ | - |
| Shares vested under DSP Scheme | - | 0 | - | _ | 0 | _ | 0 |
| Treasury shares transferred/sold | 59 | - | - | - | 59 | _ | 59 |
| Total contributions by and distributions to owners | 1,665 | 63 | 21 | (928) | 821 | (1,541) | (720) |
| | | | | | | | |
| Balance at 30 September 2018 | 17,258 | 875 | 19 | 23,183 | 41,335 | 1,240 | 42,575 |
| Included in the balances: | | | | | | | |
| Share of reserves of associates | _ | _ | (21) | 1,084 | 1,063 | _ | 1,063 |

STATEMENT OF CHANGES IN EQUITY – BANK (UNAUDITED)

For the nine months ended 30 September 2019

| S\$ million | Share capital and other equity | Capital reserves | Fair value reserves | Revenue reserves | Total equity |
|--|--------------------------------------|---------------------|---------------------|---------------------|-----------------|
| Balance at 1 January 2019 | 17,247 | 639 | (81) | 13,491 | 31,296 |
| Total comprehensive income for the period | - | - | 145 | 2,439 | 2,584 |
| Transfers | - | 340 | _ | (340) | _ |
| Buy-back of shares held as treasury shares | (151) | - | - | - | (151) |
| DSP reserve from dividends on unvested shares | - | - | - | 4 | 4 |
| Dividends and distributions | - | - | - | (601) | (601) |
| Share-based payments for staff costs | _ 827 | 12 | - | - (927) | 12 |
| Shares issuable in lieu of ordinary dividends Shares issued in lieu of ordinary dividends | 689 | _ | _ | (827) (689) | _ |
| Shares issued to non-executive directors | 1 | _ | _ | (009) | 1 |
| Treasury shares transferred/sold | 172 | _ | _ | _ | 172 |
| Balance at 30 September 2019 | 18,785 | 991 | 64 | 13,477 | 33,317 |
| Balance at 1 January 2018 | 15,635 | 221 | 40 | 12,903 | 28,799 |
| Total comprehensive income for the period | - | - | (110) | 2,728 | 2,618 |
| Transfers | _ | 351 | _ | (351) | _ |
| Buy-back of shares held as treasury shares | (188) | _ | _ | - | (188) |
| DSP reserve from dividends on unvested shares | - | _ | _ | 3 | 3 |
| Dividends and distribution | _ | _ | _ | (1,015) | (1,015) |
| Perpetual capital securities issued | 998 | - | _ | - | 998 |
| Redemption of preference shares issued | - | _ | - | (1,000) | (1,000) |
| Share-based payments for staff costs | _ | 15 | _ | - | 15 |
| Shares issuable in lieu of ordinary dividends Shares issued to non-executive directors | 638 | - | _ | (638) | - 4 |
| Treasury shares transferred/sold | 174 | _ | _ | | 174 |
| Balance at 30 September 2018 | 17,258 | 587 | (70) | 12,630 | 30,405 |

STATEMENT OF CHANGES IN EQUITY – BANK (UNAUDITED)

For the three months ended 30 September 2019

| S\$ million | Share capital and other equity | Capital reserves | Fair value reserves | Revenue reserves | Total equity |
|--|--------------------------------------|---------------------|------------------------|---------------------|-----------------|
| Balance at 1 July 2019 | 17,920 | 788 | 79 | 13,881 | 32,668 |
| Total comprehensive income for the period | - | - | (15) | 901 | 886 |
| Transfers | _ | 200 | - | (200) | - |
| Buy-back of shares held as treasury shares | (18) | - | - | - | (18) |
| DSP reserve from dividends on unvested shares Dividends and distributions | - | - | - | (282) | (292) |
| Share-based payments for staff costs | _ | 3 | _ | (282) | (282) |
| Shares issuable in lieu of ordinary dividends | 827 | - | _ | (827) | - |
| Treasury shares transferred/sold | 56 | - | - | | 56 |
| Balance at 30 September 2019 | 18,785 | 991 | 64 | 13,477 | 33,317 |
| Balance at 1 July 2018 | 15,593 | 312 | (68) | 13,094 | 28,931 |
| Total comprehensive income for the period | - | - | (2) | 651 | 649 |
| Transfers | _ | 269 | - | (269) | - |
| Buy-back of shares held as treasury shares | (30) | - | - | _ | (30) |
| Dividends and distribution | - | - | - | (209) | (209) |
| DSP reserve from dividends on unvested shares | _ | - | _ | 1 | 1 |
| Perpetual capital securities issued | 998 | _ | _ | _ | 998 |
| Share-based payments for staff costs | _ | 6 | _ | - | 6 |
| Shares issuable in lieu of ordinary dividends | 638 | - | — | (638) | |
| Treasury shares transferred/sold | 59 | | (70) | 40.000 | 59 |
| Balance at 30 September 2018 | 17,258 | 587 | (70) | 12,630 | 30,405 |



CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED)

For the nine months ended 30 September 2019

| S\$ million | 9M19 | 9M18 | 3Q19 | 3Q18 |
|---|--|-------------------|-------------------|--------------|
| Cash flows from operating activities | | | | |
| Profit before income tax | 4,283 | 4,427 | 1,330 | 1,534 |
| Adjustments for non-cash items: | | | | |
| Allowances for loans and other assets | 683 | 83 | 323 | 49 |
| Amortisation of intangible assets | 77 | 76 | 26 | 26 |
| Change in hedging transactions, fair value through profit or loss | | | | |
| securities and debt issued | (70) | 248 | 47 | 11 |
| Depreciation of property and equipment and interest expense on | | | | |
| lease liabilities | 297 | 236 | 101 | 80 |
| Net gain on disposal of government, debt and equity securities | (137) | (14) | (55) | (4) |
| Net gain on disposal of property and equipment | (49) | (39) | (8) | (7) |
| Net gain on disposal of interests in subsidiaries | (1) | (5) | (0) | 0 |
| Share-based costs | 53 | 48 | 18 | 17 |
| Share of results of associates | (472) | (371) | (156) | (134) |
| Items relating to life insurance fund | | | | |
| Surplus before income tax | 575 | 573 | 159 | 198 |
| Surplus transferred from life insurance fund | (526) | (541) | (151) | (184 |
| Operating profit before change in operating assets and liabilities | 4,713 | 4,721 | 1,634 | 1,586 |
| Change in operating assets and liabilities: | | | | |
| Deposits of non-bank customers | 4,304 | 3,129 | 2,912 | (3,573 |
| Deposits and balances of banks | 3,937 | 1,656 | 245 | 63 |
| Derivative payables and other liabilities | 3,230 | 2,543 | 2,958 | (50 |
| Trading portfolio liabilities | 145 | (269) | 43 | (62 |
| Government securities and treasury bills | (3,593) | 1,032 | (2,884) | 2,133 |
| Restricted balances with central banks | 134 | 519 | 19 | 201 |
| Fair value through profit or loss securities | 55 | 334 | 677 | 93 |
| Placements with and loans to banks | 3,133 | 11,238 | 1,308 | 5,247 |
| Loans and bills receivable | (5,636) | (19,387) | (417) | (4,291 |
| Derivative receivables and other assets Net change in investment assets and liabilities of life insurance fund | (3,247) 911 | (2,285) (17) | (2,573) 386 | 113 285 |
| Cash provided by operating activities | 8,086 | 3,214 | 4,308 | 1,745 |
| Income tax paid | (702) | (681) | (243) | (266 |
| Net cash provided by operating activities | 7,384 | 2,533 | 4,065 | 1,479 |
| Cash flows from investing activities | ., | _, | ., | ., |
| Acquisition of subsidiaries, net of cash acquired | 15 | _ | 0 | _ |
| Dividends from associates | 15 | 81 | 6 | 81 |
| Investment in associate | - | (62) | - | _ |
| Purchases of debt and equity securities | (12,202) | (11,757) | (3,716) | (3,180 |
| Purchases of property and equipment | (249) | (196) | (109) | (0,100 |
| Proceeds from disposal of debt and equity securities | 11,104 | 9,098 | 3,396 | 2,696 |
| Proceeds from disposal of interests in associate | _ | 8 | _ | _,8 |
| Proceeds from disposal of property and equipment | 76 | 51 | 16 | 14 |
| Net cash used in investing activities | (1,241) | (2,777) | (407) | (451 |
| Cash flows from financing activities | | | | |
| Buy-back of shares held as treasury shares | (151) | (188) | (18) | (30 |
| Dividends and distributions paid | (382) | (935) | (35) | (54 |
| Net (redemption)/issuance in other debt issued | (7,770) | 1,240 | (6,042) | 584 |
| Net proceeds from issue of perpetual capital securities | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 998 | - | 998 |
| Payment of lease liabilities | (58) | _ | (21) | _ |
| Proceeds from treasury shares transferred/sold | () | | × , | |
| under the Bank's employee share schemes | 81 | 104 | 56 | 59 |
| Redemption of preference shares issued | _ | (2,500) | - | (1,500 |
| Redemption of subordinated debt issued | (131) | (1,314) | - | _ |
| Net cash (used in)/provided by financing activities | (8,411) | (2,595) | (6,060) | 57 |
| Net currency translation adjustments | (35) | (254) | 28 | (273 |
| | | | | |
| Net change in cash and cash equivalents | (2 303) | (3 1031 | (23/4) | 81.7 |
| Net change in cash and cash equivalents Cash and cash equivalents at beginning of period | (2,303) 13,386 | (3,093) 13,835 | (2,374) 13,457 | 812 9,930 |

SHARE CAPITAL AND OPTIONS ON SHARES IN THE BANK

The following table shows movements in the issued ordinary shares of the Bank:

| | Nine months | s ended 30 Sep | Three months | s ended 30 Sep |
|--|---------------|----------------|---------------|----------------|
| Number of Shares | 2019 | 2018 | 2019 | 2018 |
| the state Base of the second | | | | |
| Issued ordinary shares | | | | |
| Balance at beginning of period | 4,256,770,207 | 4,193,784,461 | 4,322,181,049 | 4,193,837,129 |
| Shares issued to non-executive directors | 54,000 | 52,668 | - | _ |
| Shares issued pursuant to Scrip Dividend | | | | |
| Scheme | 65,356,842 | _ | - | _ |
| Balance at end of period | 4,322,181,049 | 4,193,837,129 | 4,322,181,049 | 4,193,837,129 |
| | | | | |
| Treasury shares | | | | |
| Balance at beginning of period | (6,738,940) | (7,070,767) | (8,214,198) | (8,806,708) |
| Share buyback | (13,380,000) | (14,925,000) | (1,550,000) | (2,650,000) |
| Shares sold/transferred to employees | | | | |
| pursuant to OCBC Share Option Scheme | 2,478,489 | 4,415,969 | 321,271 | 158,772 |
| Shares sold/transferred to employees | _,, | .,, | | |
| pursuant to OCBC Employee | | | | |
| Share Purchase Plan | 5,632,946 | 7,555,385 | 4,932,619 | 6,595,449 |
| Shares transferred to DSP Trust | 0,002,040 | 7,000,000 | 4,002,010 | 0,000,440 |
| pursuant to OCBC Deferred Share Plan | 7,502,880 | 5,321,926 | 5,683 | |
| • | 7,502,000 | | 5,005 | - |
| Shares sold for cash | - | 46,983 | - | 46,983 |
| Balance at end of period | (4,504,625) | (4,655,504) | (4,504,625) | (4,655,504) |
| | | | | |
| Total | 4,317,676,424 | 4,189,181,625 | 4,317,676,424 | 4,189,181,625 |

Pursuant to the share purchase mandate approved at the annual general meeting held on 29 April 2019, the Bank purchased a total of 1,550,000 ordinary shares in the third quarter ended 30 September 2019. The ordinary shares were purchased by way of open market acquisitions at prices ranging from S\$11.22 to S\$11.59 per share and the total consideration paid was S\$17,792,147 (including transaction costs).

From 1 July 2019 to 30 September 2019 (both dates inclusive), the Bank utilised 321,271 treasury shares upon the exercise of options by employees of the Group pursuant to the OCBC Share Option Scheme 2001 ("SOS 2001"). As of 30 September 2019, the number of options outstanding under the OCBC SOS 2001 was 35,847,934 (30 September 2018: 38,827,217).

From 1 July 2019 to 30 September 2019 (both dates inclusive), the Bank utilised 4,932,619 treasury shares upon the exercise of acquisition rights by employees of the Group pursuant to OCBC Employee Share Purchase Plan ("ESPP"). As of 30 September 2019, the number of acquisition rights outstanding under the OCBC ESPP was 14,940,899 (30 September 2018: 13,945,578).

From 1 July 2019 to 30 September 2019 (both dates inclusive), the Bank transferred 5,683 treasury shares to the Trust administering the OCBC Deferred Share Plan following the Bank's award of deferred shares to employees of the Group.

No new preference shares were allotted and issued by the Bank in the third quarter ended 30 September 2019.

OTHER MATTERS

- 1. The Bank has not obtained a general mandate from shareholders for Interested Party Transactions pursuant to Rule 920(1) of the Listing Manual.
- 2. The Bank has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 of the Listing Manual pursuant to Rule 720(1) of the Listing Manual.



CONFIRMATION BY THE BOARD

We, Ooi Sang Kuang and Samuel N. Tsien, being directors of Oversea-Chinese Banking Corporation Limited ("the Bank"), do hereby confirm on behalf of the Board of Directors of the Bank, that to the best of our knowledge, nothing has come to our attention which may render the unaudited financial results of the Bank and of the Group for the quarter ended 30 September 2019 to be false or misleading.

On behalf of the Board of Directors

Ooi Sang Kuang Chairman

Sam. In.

Samuel N. Tsien Chief Executive Officer / Director

4 November 2019